## **Supernus Pharmaceuticals**



#### **Investor Day**

April 16, 2019



# Introduction and Agenda



#### **Jack Khattar**

President and Chief Executive Officer



#### **Safe Harbor Statement**

This presentation and other matters discussed today or answers that may be given to questions asked include forward-looking statements within the meaning of the federal securities laws. These statements, among other things, relate to Supernus' business strategy, goals and expectations concerning its product candidates, future operations, prospects, plans and objectives of management. The words "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will", and similar terms and phrases are used to identify forward-looking statements in this presentation. Supernus' operations involve risks and uncertainties, many of which are outside its control, and any one of which, or a combination of which, could materially affect its results of operations and whether the forward-looking statements ultimately prove to be correct. Supernus assumes no obligation to update any forward-looking statements except as required by applicable law.

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#### **Agenda**

#### Introduction

#### **Corporate Overview**

#### **Product Candidates**

- SPN-812 ADHD
- SPN-810 Impulsive Aggression
- SPN-604 Bipolar Disorder

#### General Q&A and Closing Comments



#### **Presenters**

#### SUPERNUS PHARMACEUTICALS

#### **Jack Khattar**

President and Chief Executive Officer

Stefan Schwabe, M.D., Ph.D.

EVP, Research and Development, Chief Medical Officer

Todd Horich, Ph.D., MBA

VP, Marketing

#### **Taylor Raiford**

VP, Sales and Market Access



#### **Presenters**

#### **ADVISORS**

#### Andrew J. Cutler, M.D.

EVP & Chief Medical Officer, Meridien Research Clinical Professor of Psychiatry, SUNY Upstate Medical University

#### Robert Findling, M.D., MBA

Leonard Helen R. Professor of Child & Adolescent Psychiatry Director of Child & Adolescent Psychiatry, Johns Hopkins University VP of Psychiatric Services and Research, Kennedy Krieger Institute



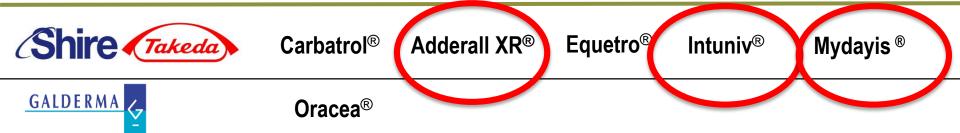
#### Strong Experience in CNS including ADHD

**Ten Marketed Products Using Our Technologies** 











Sanctura XR®

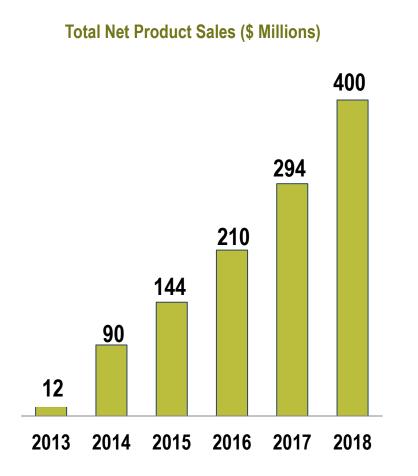


**Orenitram®** 

All trademarks are the property of their respective owners.



#### **Strong Sales and Operating Earnings Growth**







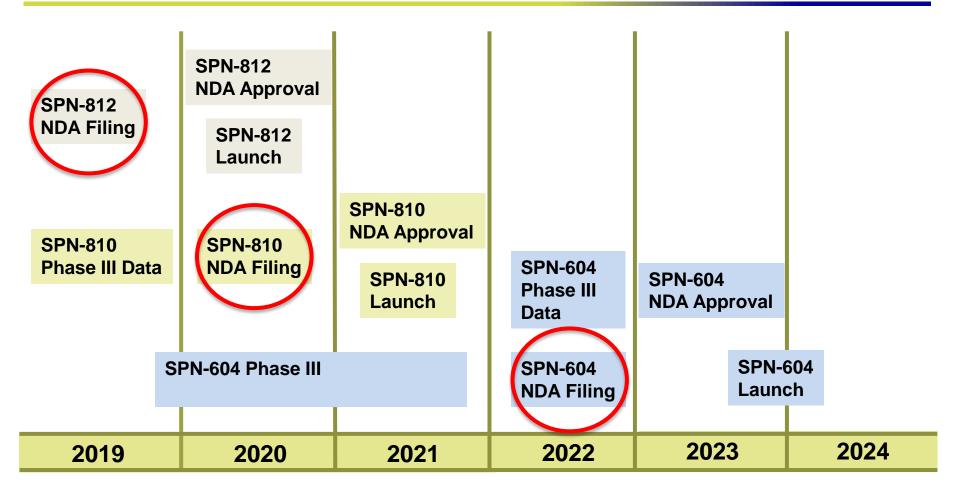
#### **Robust Portfolio of CNS Products**

Marketed	Trokendi XR. (topiramate) extended-release capsules	Epilepsy / Migraine*				
Mark	Oxtellar XR. (oxcarbazepine) extended-release tablets	Epilepsy				
	Product	I I Indication	I Development	NDA		
Pipeline	SPN-812	ADHD	Phase III	2H 2019		
	SPN-810	Impulsive Aggression	Phase III	2H 2020		
	SPN-604	Bipolar Disorder	Phase III (2H 2019)			
	SPN-809	Depression	IND/Phase II Ready			
	SPN-817	Severe Epilepsy	Phase I			

<sup>\*</sup>Prophylaxis of migraine in adolescents and adults



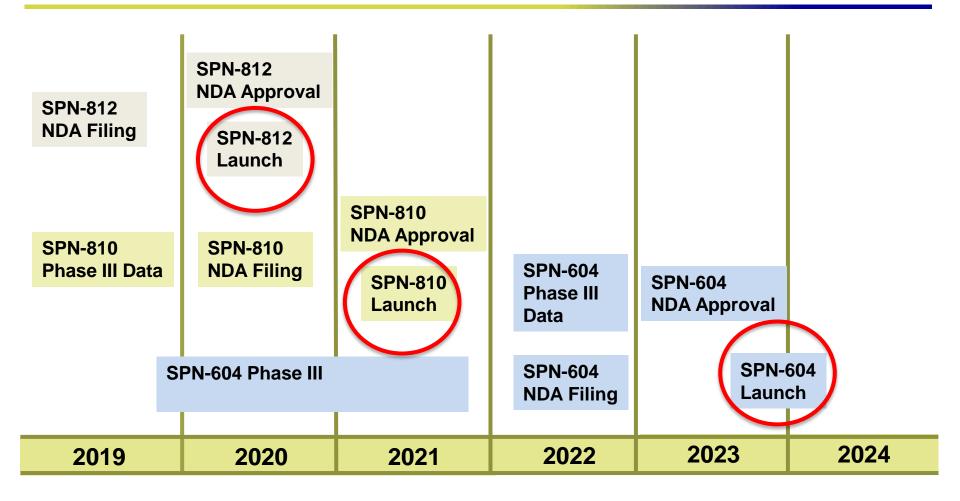
#### **Supernus Near-Term Milestones**



Above timelines represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates



#### **Supernus Near-Term Milestones**



Above timelines represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates



# Positioned For Continued Strong Growth



#### **Growth Potential for Existing Products**

Potential Peak Sales for Oxtellar XR® and Trokendi XR® >\$500M

#### **Innovative Late Stage Portfolio in Psychiatry**

SPN-810 First Product to be Developed for Impulsive Aggression

SPN-812 Well Differentiated Novel Non-Stimulant

**SPN-604** Novel Product for Bipolar Disorder



### ADHD Landscape: Significant Unmet Medical Need



#### Andrew J. Cutler, M.D.

EVP & Chief Medical Officer, Meridien Research Clinical Professor of Psychiatry, SUNY Upstate Medical Univ.

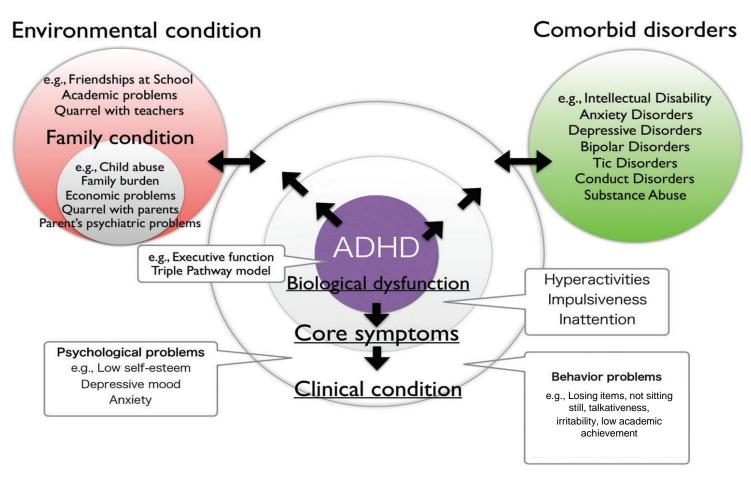


#### **Presentation Overview**

- ADHD is heterogeneous in biology, symptoms, impairments and comorbidities
- While there are many current medications, most are stimulants
- Big unmet need for non-stimulant (non-scheduled) medication with broad spectrum/consistent efficacy and well tolerated

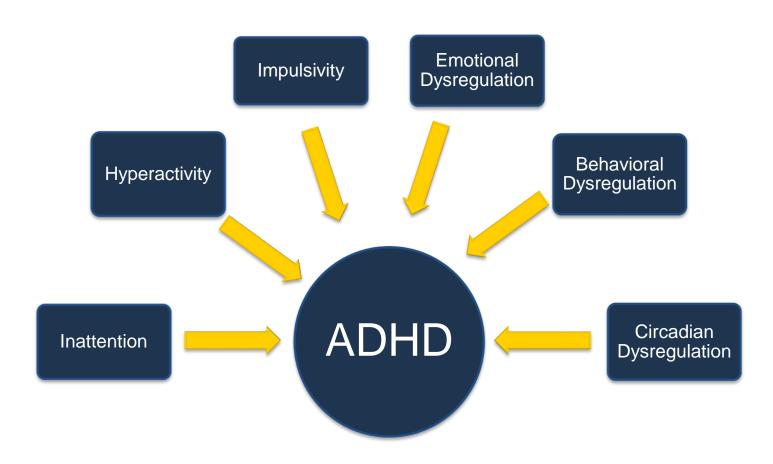


#### **An Overview of ADHD Symptoms**



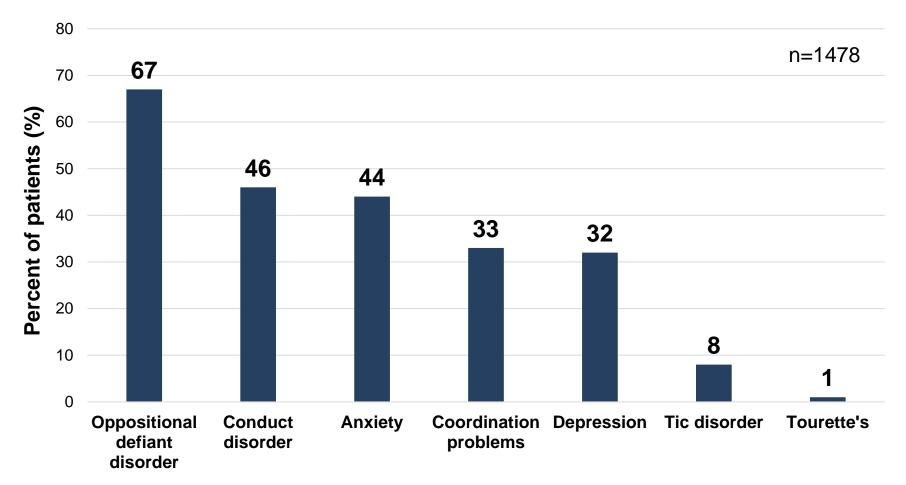


## The 'Reality' of ADHD: A Heterogeneous Symptom Presentation Is Common

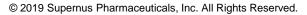




#### **Conditions Coexistent with ADHD**









#### **Impairments Associated with ADHD**

- Developmental delays
  - Mild delays in language, motor, or social development often cooccur with ADHD
- Impaired academic or work performance
  - Difficulty in school, poor transitions to middle school, high school, college and work
  - Poor occupational functioning (eg, completing paperwork, meeting deadlines)

American Psychiatric Association. *Diagnostic and Statistical Manual of Mental Disorders*. 5th ed. Washington, DC; 2013.



#### Impairments Associated with ADHD

#### Cognitive deficits

- Tests of attention, executive function, or memory may reveal cognitive problems
- Not sufficiently sensitive or specific to serve as diagnostic indices

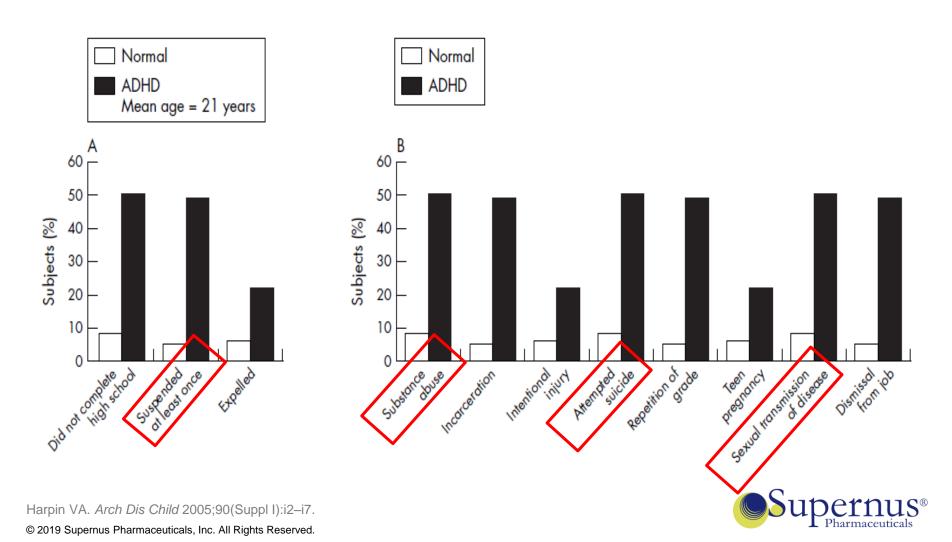
#### Emotional impairments

- Low frustration tolerance, irritability, or mood lability
- By early adulthood, ADHD is associated with an increased risk of suicide attempt, primarily when comorbid with mood, conduct, or substance use disorders

American Psychiatric Association. *Diagnostic and Statistical Manual of Mental Disorders*. 5th ed. Washington, DC; 2013.



## Impact of ADHD on School Attendance and Health, Social, and Psychiatric Wellbeing



#### **Comorbid Anxiety and Depression**

- Anxiety is one of the most common comorbidities
  - Up to 50% of adults and 20-50% of children and teens with ADHD
  - Stimulants are "contraindicated" for anxiety
  - Studies of atomoxetine in children and adults show improvement in both ADHD and anxiety symptoms; higher effect size on ADHD with comorbid anxiety

American Psychiatric Association. *Diagnostic and Statistical Manual of Mental Disorders*. 5th ed. Washington, DC; 2013; Masi L, Gignac M. *Clin Psychiatry*. 2015:1(1):5;1-9; Kessler RC, et al. Arch Gen Psychiatry. 2005;62(6):593-602; Orr K, Taylor D. CNS Drugs.2007;21(3):239-257; Waxmonsky JG. Essent Psychopharmacol. 2005;6(5):262-276; McIntosh D, et al. Neuropsychiatr Dis Treat. 2009;5:137-150; Biederman J, et al. Am J Psychiatry. 2010; 167: 409-417.



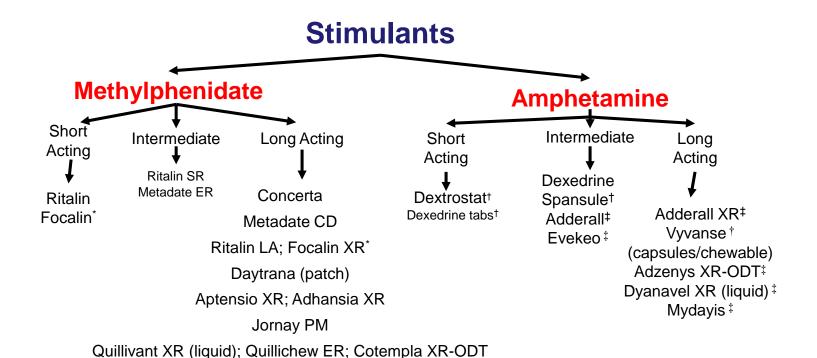
#### **Comorbid Anxiety and Depression**

- Major Depression (MD) may occur before ADHD, or may develop from depressed mood/frustration and low self-esteem in response to difficulties associated with ADHD
  - Depression in patients with ADHD is high, with estimates ranging from 9%-50%
  - Antidepressants may have some efficacy for ADHD, e.g. tricyclic antidepressants (TCAs), SNRIs, bupropion
  - Atomoxetine, a norepinephrine reuptake inhibitor (NRI), failed to demonstrate antidepressant efficacy

American Psychiatric Association. *Diagnostic and Statistical Manual of Mental Disorders*. 5th ed. Washington, DC; 2013; Masi L, Gignac M. *Clin Psychiatry*. 2015:1(1):5;1-9; Kessler RC, et al. Arch Gen Psychiatry. 2005;62(6):593-602; Orr K, Taylor D. CNS Drugs.2007;21(3):239-257; Waxmonsky JG. Essent Psychopharmacol. 2005;6(5):262-276; McIntosh D, et al. Neuropsychiatr Dis Treat. 2009;5:137-150; Biederman J, et al. Am J Psychiatry. 2010; 167: 409-417.



#### **ADHD Medication Treatments**





Strattera¶ Intuniv<sup>‡‡</sup>
Kapvay¶



<sup>\*</sup>dexmethylphenidate; †dextroamphetamine sulfate/lisdexamfetamine; ‡mixed amphetamine salts; ¶atomoxetine; \$tricyclic antidepressants (many brands); \*modafinil, armodafinil; ††bupropion; ‡‡guanfacine; ¶clonidine; §§venlafaxine

#### **Advantages of Stimulants**

- Use in ADHD is supported by an extensive database<sup>1</sup>
- Available in several delivery systems<sup>1,2</sup>
  - Allows treatment of younger children and those who cannot swallow tablets
- Immediate-release (IR) preparations have a rapid absorption,
   with clinical effects within 30 minutes of absorption<sup>1</sup>
  - Many patients can tell when their medication has "kicked in"
- The effect size of stimulants is among the largest for any psychotropic medication<sup>3</sup>
- 1. Daughton JM, et al. J Am Acad Child Adolesc Psychiatry. 2009 Mar;48(3):240-248.
- 2. Austerrman J. Cleve Clin J Med. 2015;82(11 Suppl 1):S2-S7.
- 3. Pliszka S. J Am Acad Child Adolesc Psychiatry. 2007;46(7):894-921.

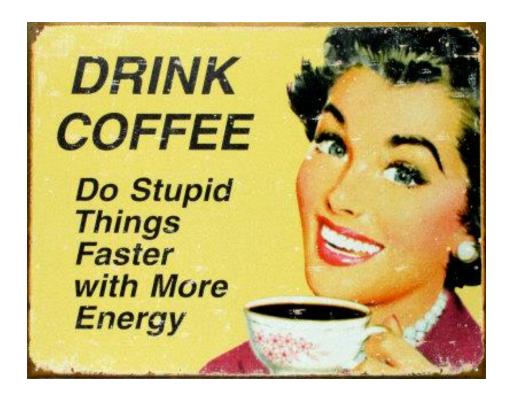


## Disadvantages of Stimulants: Contraindications and Side Effects Limit Their Use

- Mania and psychosis are contraindications for, and can be caused by stimulants
- Depression, tics and anxiety can worsen with stimulants
- Risk of abuse or diversion
- Common side effects
  - Anorexia/growth suppression, dry mouth, gastrointestinal effects, anxiety/agitation, headache, insomnia, jitteriness, increase in blood pressure and pulse, moodiness/irritability
- Duration of effectiveness varies (even with XR) and is usually inadequate
  - Delay in onset, withdrawal/crash/rebound, insomnia



#### **Benefits of Stimulant Treatment: Practical Implications**



And...make boring tasks seem more interesting



#### **Non-Stimulant Medications for ADHD**

Drug	Brand Names	Generic Available	
Atomoxetine (NRI)	Strattera	Yes	
Clonidine ER (α <sub>2</sub> -agonist)	Kapvay	Yes	
Guanfacine ER (α <sub>2</sub> -agonist)	Intuniv	Yes	

- Physicians continue to seek alternatives:
  - Bupropion, modafinil, armodafinil, guanfacine IR, clonidine IR, and TCAs are also used off-label



#### **Advantages of Current Non-Stimulants**

- Not controlled substances; lower potential for abuse
- Some (Kapvay, Intuniv) shown to be effective as primary as well as adjunctive therapy
- Do not usually exacerbate underlying tic disorders
- Can be used in children with depression, anxiety and sleep disorders
- May allow for weight-based titration (e.g., Strattera)
- Mild sedative effect may benefit patients with aggression



#### **Disadvantages of Current Non-Stimulants**

- Lower effect size than stimulants<sup>1</sup> (related to study design issues)<sup>2</sup>
- Slower onset relative to stimulants<sup>1</sup>
- Limited formulations available; multiple daily doses may be required<sup>1</sup>
- Medications sometimes difficult to swallow<sup>1</sup>
- Atomoxetine concerns with liver injury<sup>1</sup>
- Clonidine and guanfacine (α<sub>2</sub> agonists) significant sedation, and may cause hypotension and orthostasis<sup>1</sup>
- 1. Daughton JM, et al. J Am Acad Child Adolesc Psychiatry. 2009;48(3):240-248.
- 2. Faraone SV, et al. J Clin Psychiatry. 2010;71(6):754–763.



## Situations In Which Non-Stimulants May Be Used Preferentially

- Poor response/tolerability with stimulants
- Parent or patient preference
- Presence of a co-occurring condition which can be adversely affected by stimulants
  - e.g., anxiety, tics/Tourette's, sleep disorders, growth problems
- Substance abuse
- Competitive athletics
- ADHD with autism, oppositional defiant disorder, or other behavioral disorders



#### **Conclusions**

- ADHD is heterogeneous in biology, symptoms, impairments and comorbidities
- Many currently approved medications, but most are stimulants
  - Only 3 approved non-stimulants, only 1 approved for adults
- Big unmet need for new non-stimulant (non-scheduled) medication with broad spectrum/consistent efficacy and safe/well tolerated
  - Need more options to individualize treatment, especially with comorbidity



## SPN-812: Development Program



#### Stefan Schwabe, M.D., Ph.D.

Executive Vice President, Research and Development, Chief Medical Officer



#### **SPN-812**

#### **Novel Non-Stimulant ADHD Product Candidate**

- Viloxazine hydrochloride
  - Serotonin norepinephrine modulating agent (SNMA)
  - New Chemical Entity (NCE)
  - Previously marketed outside the U.S. as an antidepressant
- Building strong IP with expirations from 2029-2033
- Clinical data point to a well-differentiated ADHD product
- Targeted NDA submission 2H 2019, and if approved, launch 2H 2020



#### **SPN-812**

#### **Novel Non-Stimulant ADHD Product Candidate**

#### **Mechanism of Action**

- Structurally distinct, bicyclic serotonin norepinephrine modulating agent (SNMA)
  - Suggested by antidepressant effect in clinical settings
  - Differs from Strattera
  - Faster onset of drug action than Strattera
- Alteration in gene expression likely to be involved
  - Evidence for this includes different time for onset of action



## **SPN-812**Completed Phase III Studies

	P301	P303	P302	P304
	N = 477	N = 313	N = 310	N = 297
ADHD Patients	6-11 years	6-11 years	12-17 years	12-17 years
Daily Doses	100 mg	200 mg	200 mg	400 mg
	200 mg	400 mg	400 mg	600 mg



#### SPN-812 Phase III Study Design

- Randomized, double-blind, placebo-controlled, multicenter, parallel group, monotherapy for ADHD
- Primary Endpoint
  - Change from baseline on ADHD-RS-5 scale compared to placebo
- Secondary Endpoints
  - Clinical Global Impression Improvement (CGI-I) scale
  - Conners 3rd Edition parent, composite T-score
  - Weiss Functional Impairment Rating Scale parent report (WFIRS-P)
- Evaluate safety and tolerability



## **SPN-812 Phase III Data: Primary Endpoint**

P301 (Children)	Statistics	Placebo (N=155)	100 mg (N=147)	200 mg (N=158)
Week 6 (EOS)	LS Mean	-10.9	-16.6	-17.7
	p-value		0.0004	<.0001
P302 (Adolescent)	Statistics	Placebo (N=104)	200 mg (N=94)	400 mg (N=103)
Week 6 (EOS)	LS Mean	-11.4	-16.0	-16.5
	p-value		0.0232	0.0091
P303 (Children)	Statistics	Placebo (N=97)	200 mg (N=107)	400 mg (N=97)
Week 8 (EOS)	LS Mean	-11.7	-17.6	-17.5
	p-value		0.0038	0.0063
P304 (Adolescent)	Statistics	Placebo (N=97)	400 mg (N=99)	600 mg (N=97)
Week 7 (EOS)	LS Mean	-13.2	-18.3	-16.7
	p-value		0.0082	0.0712

Primary Analysis of ADHD-RS-5 based on Mixed Model for Repeated Measure (MMRM) Intent to Treat (ITT Population) EOS = End of Study



# **SPN-812 Phase III Data Significant Reduction in Hyperactivity and Inattention**

#### **Analysis in ADHD-RS-5 Inattention and Hyperactivity/Impulsivity Subscales**

P301 Week 6 (EOS)		Statistics	100 mg (N=147)	200 mg (N=158)
Hyperactivity/Impulsivity		p-value	0.0026	<.0001
Inattentio	n	p-value	0.0006	<.0001
P302 Week 6 (EOS)		Statistics	200 mg (N=94)	400 mg (N=103)
Hyperactivity/Imp	oulsivity	p-value	0.0069	0.0005
Inattention		p-value	0.0424	0.0390
			-	
P303 Week 8 (EOS)		Statistics	200 mg (N=107)	400 mg (N=97)
P303 Week 8 (EOS)  Hyperactivity/Imp	oulsivity	Statistics p-value	200 mg (N=107) 0.0020	400 mg (N=97) 0.0039
	•	1		
Hyperactivity/Imp	•	p-value	0.0020	0.0039
Hyperactivity/Imp	n	p-value p-value	0.0020 0.0087	0.0039 0.0248

EOS = End of Study



#### SPN-812 Phase III Data: Fast Onset of Action

#### Efficacy Starting in Week 1 - ADHD-RS-5 Total Score

Pooled Data – P301, P302, P303, P304				
Visit	Statistics	Placebo (N=452)	200 mg (N=359)	400 mg (N=299)
Baseline	Mean	41.8	42.9	41.8
Week 1	p-value		0.0003	0.0016
Week 2	p-value		<.0001	<.0001
Week 3	p-value		<.0001	<.0001
Week 4	p-value		<.0001	<.0001
Week 5	p-value		<.0001	<.0001
Week 6	LS Mean	-11.7	-17.1	-17.7
	p-value		<.0001	<.0001

P301				
Placebo (N=155)	100 mg (N=147)			
43.6	45.0			
	0.0004			
	<.0001			
	<.0001			
	<.0001			
	0.0006			
-10.9	-16.6			
	0.0004			

- Common endpoint visit for all four studies is Week 6
- Pooled Data exclude 100 mg and 600 mg that were tested in one study only
- Primary Analysis of ADHD-RS-5 in Intent to Treat Population



#### SPN-812 Phase III Data: Fast Onset of Action

#### **Efficacy Starting in Week 1 - Inattention Subscale**

Pooled Data – P301, P302, P303, P304				
Visit	Statistics	Placebo (N=452)	200 mg (N=359)	400 mg (N=299)
Baseline	Mean	22.4	22.6	22.3
Week 1	p-value		0.0086	0.0162
Week 2	p-value		0.0001	<.0001
Week 3	p-value		<.0001	<.0001
Week 4	p-value		<.0001	<.0001
Week 5	p-value		<.0001	<.0001
Week 6	LS Mean	-11.7	-8.9	-9.2
	p-value		<.0001	<.0001

P301				
Placebo (N=155)	100 mg (N=147)			
22.5	22.8			
	0.0016			
	0.0016			
	0.0002			
	<0.0001			
	0.0018			
-5.6	-8.6			
	0.0006			

- Common endpoint visit for all four studies is Week 6
- Pooled Data exclude 100 mg and 600 mg that were tested in one study only
- Primary Analysis of ADHD-RS-5 in Intent to Treat Population



#### SPN-812 Phase III Data: Fast Onset of Action

#### Efficacy Starting in Week 1 - Hyperactivity/Impulsivity Subscale

Pooled Data – P301, P302, P303, P304				
Visit	Statistics	Placebo (N=452)	200 mg (N=359)	400 mg (N=299)
Baseline	Mean	19.4	20.3	19.5
Week 1	p-value		<.0001	0.0010
Week 2	p-value		<.0001	<.0001
Week 3	p-value		<.0001	<.0001
Week 4	p-value		<.0001	<.0001
Week 5	p-value		<.0001	<.0001
Week 6	LS Mean	-5.4	-8.2	-8.5
	p-value		<.0001	<.0001

P301				
Placebo (N=155)	100 mg (N=147)			
21.1	22.2			
	0.0023			
	< 0.0001			
	<0.0001			
	0.0004			
	0.0010			
-5.3	-8.0			
	0.0014			

- Common endpoint visit for all four studies is Week 6
- Pooled Data exclude 100 mg and 600 mg that were tested in one study only
- Primary Analysis of ADHD-RS-5 in Intent to Treat Population



### **SPN-812 Phase III Data: Secondary Endpoint**

#### Analysis of Observed Global Improvement Score (CGI-I) at EOS

P301	Statistics	Placebo (N=155)	100 mg (N=147)	200 mg (N=158)
Week 6 (EOS)	LS Mean	3.1	2.7	2.6
	p-value		0.0020	<.0001
P302	Statistics	Placebo (N=104)	200 mg (N=94)	400 mg (N=103)
Week 6 (EOS)	LS Mean	3.0	2.5	2.4
	p-value		0.0042	0.0003
P303	Statistics	Placebo (N=97)	200 mg (N=107)	400 mg (N=97)
Week 8 (EOS)	LS Mean	3.1	2.6	2.6
	p-value		0.0028	0.0099
P304	Statistics	Placebo (N=96)	400 mg (N=99)	600 mg (N=97)
Week 7 (EOS)	LS Mean	2.9	2.4	2.6
	p-value		0.0051	0.0995

EOS = End of Study



# SPN-812 P301 Well Tolerated

#### Number (%) of Patients - Treatment Related AEs with ≥ 5% Incidence

	Placebo (N=159)	100 mg (N=154)	200 mg (N=161)
Somnolence	3 (1.9)	14 (9.1)	14 (8.7)
Headache	3 (1.9)	7 (4.5)	10 (6.2)
Decreased appetite	0	7 (4.5)	12 (7.5)
Discontinuation Due to AE's	2 (1.3)	5 (3.2)	2 (1.2)



# SPN-812 P302 Well Tolerated

#### Number (%) of Patients - Treatment Related AEs with ≥ 5% Incidence

	Placebo (N=104)	200 mg (N=99)	400 mg (N=105)
Somnolence	7 (6.7)	13 (13.1)	15 (14.3)
Decreased appetite	0	5 (5.1)	9 (8.6)
Fatigue	1 (1.0)	4 (4.0)	6 (5.7)
Headache	7 (6.7)	3 (3.0)	7 (6.7)
Nausea	3 (2.9)	5 (5.1)	5 (4.8)
Discontinuation Due to AE's	0	4 (4.1)	2 (1.9)



# SPN-812 P303 Well Tolerated

#### Number (%) of Patients - Treatment Related AEs with ≥ 5% Incidence

	Placebo (N=103)	200 mg (N=107)	400 mg (N=100)
Somnolence	1 (1.0)	15 (14.0)	14 (14.0)
Decreased appetite	0	8 (7.5)	8 (8.0)
Fatigue	5 (4.9)	8 (7.5)	7 (7.0)
Headache	1 (1.0)	9 (8.4)	5 (5.0)
Upper abdominal pain	2 (1.9)	4 (3.7)	6 (6.0)
Discontinuation Due to AE's	3 (2.9)	6 (5.6)	4 (4.0)



# SPN-812 P304 Well Tolerated

#### Number (%) of Patients - Treatment Related AEs with ≥ 5% Incidence

	Placebo (N=97)	400 mg (N=100)	600 mg (N=99)
Somnolence	3 (3.1)	13 (13.0)	17 (17.2)
Fatigue	4 (4.1)	11 (11.0)	10 (10.1)
Headache	3 (3.1)	9 (9.0)	7 (7.1)
Decreased appetite	2 (2.1)	6 (6.0)	6 (6.1)
Nausea	2 (2.1)	5 (5.0)	8 (8.1)
Discontinuation due to AEs	1 (1.0)	4 (4.0)	5 (5.1)



### **SPN-812**

#### **Summary of Treatment Related Adverse Events**

## Number (%) of Patients - Treatment Related AEs with ≥ 5% Incidence All Four Phase III Trials

	Placebo (N=463)	SPN-812 (N=925)
Somnolence	14 (3.0)	115 (12.4)
Decreased appetite	2 (0.4)	61 (6.6)
Headache	14 (3.0)	57 (6.2)
Fatigue	10 (2.2)	56 (6.1)
Discontinuation due to AEs	6 (1.3)	32 (3.5)



### **SPN-812 Phase III Program**

#### **Executive Summary**

- Final Phase III data package for the NDA is robust on 100 mg, 200 mg and 400 mg doses in more than 1,000 children and adolescent patients
- P304 fourth Phase III trial
  - Consistent with and confirms results from three successful Phase III trials (P301, P302 and P303) in children and adolescents
- Clinical data point to a well-differentiated ADHD product
  - Strong efficacy with robust statistical significance
  - Efficacy on both Hyperactivity/Impulsivity and Inattention
  - Fast onset of action
  - Well tolerated
- Targeted NDA submission 2H 2019, and if approved, launch 2H 2020



## SPN-812: Commercial Opportunity

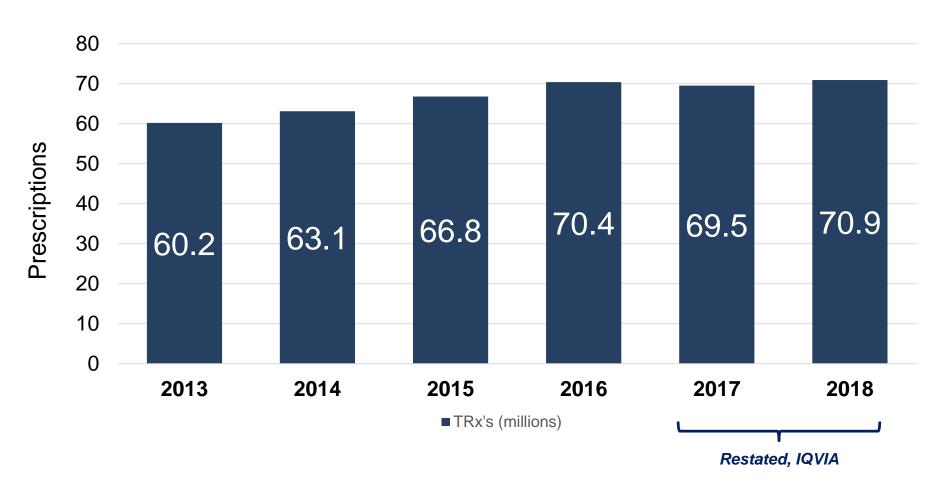


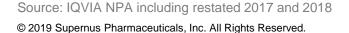
### **Todd Horich Ph.D., MBA**

Vice President, Marketing



### The ADHD Prescription Market Is Large

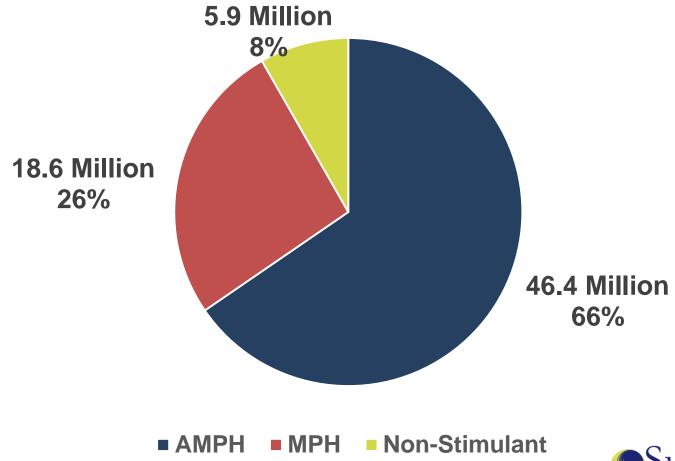






## **Total ADHD Prescription Market by Segment**

2018 Total ADHD Market = 70.9 Million Prescriptions

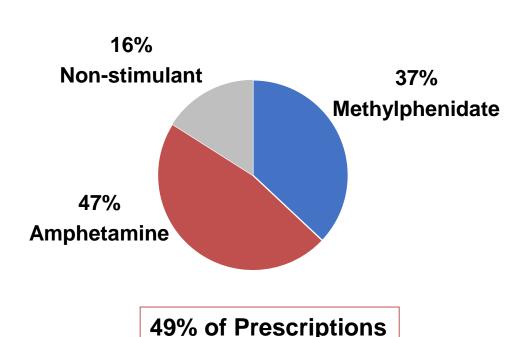


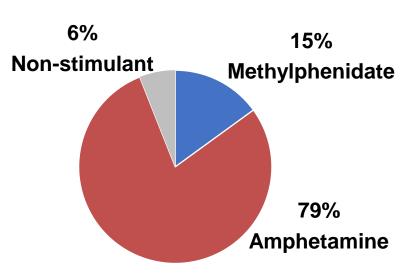


## ADHD Market Split Roughly 50/50: Pediatrics/Adolescents And Adults; Product Mix Varies by Group









51% of Prescriptions



**IQVIA NDTI 2018** 

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# Higher Usage of Non-Stimulants by HCPs (Decile 6-10) than by Overall Market and by Ped/Adol Treating Physicians

		Total Market	Stimulants		Non-	Stimulants
Specialty	# of HCP	TRx	TRx	% of Market	TRx	% of Market
Total Market	21,761	35.7	31.0	87%	4.8	13%
	44.470 (700)	40 =	4.7.0	222/		4.00/
Target HCPs	11,478 (53%)	18.7	15.3	82%	4.3	18%
Child Neuro	252	0.6	0.5	76%	0.2	24%
Child Psych	2,609	5.6	4.3	77%	1.3	23%
NP,PA	3,472	5.5	4.6	84%	0.9	16%
Peds	5,145	6.9	6.0	86%	1.0	14%

98% of Non-Stimulant Prescriptions are Written by Decile 6-10 HCPs



# Non-Stimulants Therapy Increases Dramatically as Patients Progress Through Lines of Therapy

- Quantitative ADHD treatment landscape market research study
  - 125 HCPs who treat pediatric and adolescent ADHD
  - High decile prescribers of ADHD medication (Decile 6-10)
- 496 ADHD patient charts chosen at random
  - 31% of patients on first line medication, 29% second line, and 40% third line
- Non-stimulant use increases dramatically through therapy progression
  - 86% of first line therapy consisted of stimulant use only
  - By second line treatment, nearly half of patients on a non-stimulant
  - By third line treatment, three-fifths of patients on a non-stimulant



## **Stimulants Have Disadvantages**

- Prescribing challenges
- Side effects: appetite loss, abdominal pain, headaches, sleep disturbances
- Potential for diversion leading to misuse, abuse, and/or dependence
- Parent concerns
- Inadvisable to use for specific co-morbidities
  - Substance use disorder
  - Tics / Tourette's / obsessive compulsive disorder (OCD)
  - Depression and anxiety

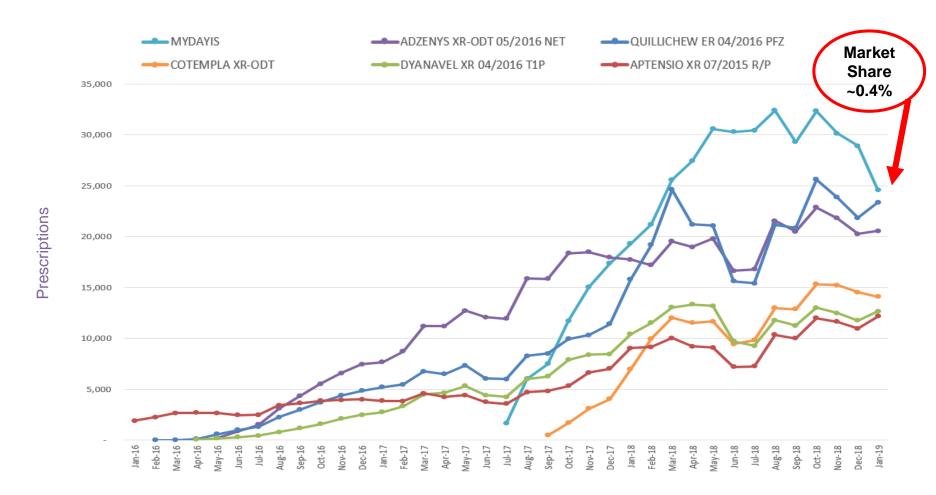


## ADHD Is More Often Than Not, Associated With Other Mental Health Comorbidities

- 2007 National Survey of Children's Health conducted by American Academy of Pediatrics (AAP)
  - 61,779 children ages 6 to 17 years, including 5,028 with ADHD
- 67% of US children with ADHD had comorbid mental health conditions
  - Compared to 11% in the population without ADHD
- AAP guidelines call for assessment and management of comorbidity with ADHD
  - Comprehensive screening for conditions that occur with ADHD is necessary
  - Treatments should be tailored by comorbidity and levels of functional impairment at home and school



## Recent ADHD Product Launches Are Stimulant Line Extensions That Have Not Addressed the Need









# **SPN-812 Clinical Data Point to a Well-Differentiated ADHD Product**

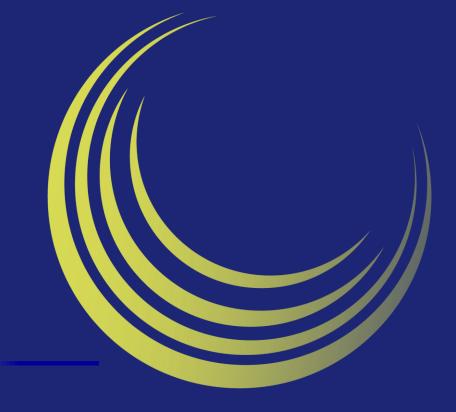
	SPN-812 Profile
New chemical entity with distinct mechanistic properties from other non-stimulants & stimulants	Ø
Strong efficacy, >1,000 children and adolescent patients Efficacy for both Impulsivity & Inattention	$\checkmark$
Fast onset of action, within 1 week	Ø
Consistent blood levels throughout the day	$\checkmark$
Very well tolerated, low incidence of sedation, insomnia, nausea & vomiting	
Low to no incidence of cardiovascular AEs or liver enzyme induction	$\checkmark$
QD dosing, 100mg to 400mg, ability to sprinkle	Ø

## **SPN-812 Launch Preparation Is Well Underway**

Continued clinical data mining and evaluation Product positioning and messaging work Campaign and tactical development for launch Support programs development (copay, patient/HCP hub services) Market awareness campaign and activities



## SPN-812: Sales Force Size & Structure

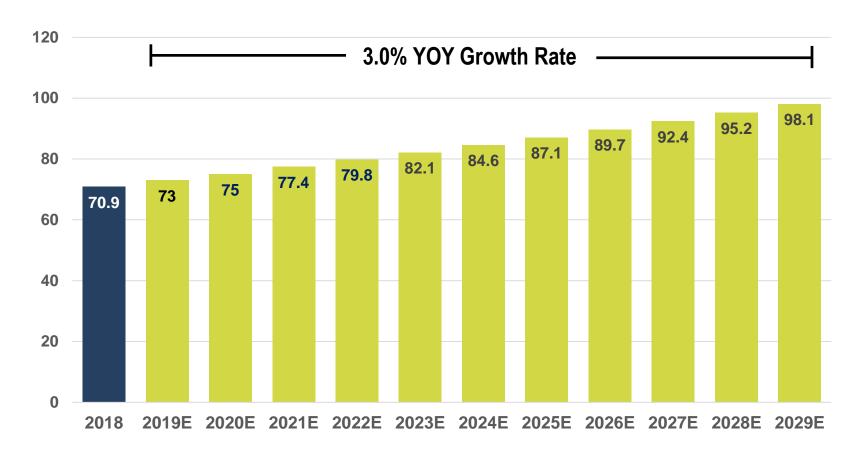


## **Taylor Raiford**

Vice President, Sales and Market Access



## **ADHD Market Prescriptions Trending to 89 – 100M**

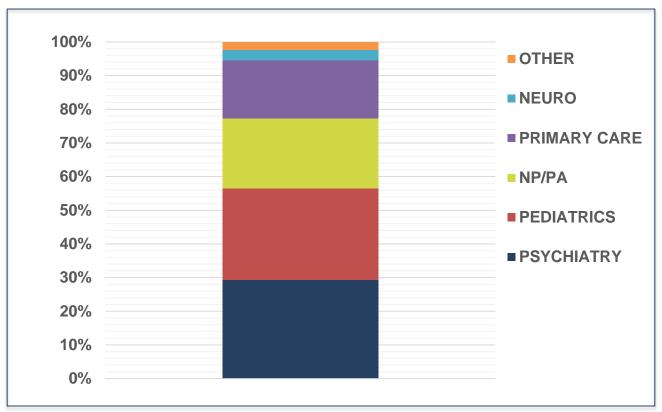


51% of TRxs are adult; 49% are pediatric/adolescent



## **ADHD Prescriptions by Specialty for Total Market**

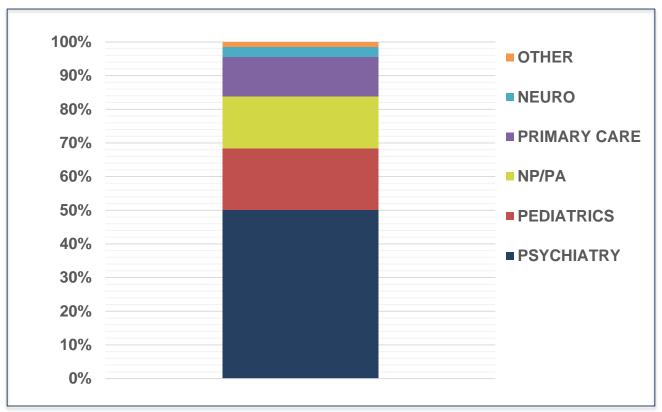
#### **ADHD Prescriptions by Specialty**





### **ADHD Prescriptions by Specialty for Top Deciles (7-10)**

#### **ADHD Prescriptions by Specialty**





## **SPN-812 Sales Force Optimization**

## Target <u>High Volume</u> ADHD HCPs (Psychiatrists, Neurologists, Pediatricians, and NP/PAs)

Percent of ADHD Market	Number of HCPs	Percent of HCPs	Total Reps
40%	14K	3.1%	140
50%	22K	5.0%	220
60%	33K	7.6%	330
100%	440K	100%	N/A

- Initial sales force of ~150 reps
- Potential to expand further as product grows



## **SPN-812 Sales Force Optimization**

Build ADHD Sales Force by leveraging internal

expertise

Transfer sales reps and sales management from neurology sales force

- Maximize the team that experienced significant success in our business model
- Hit the ground running Day 1 of launch



Backfill current neurology sales force with new hires



## Sales Force Background in CNS/ADHD

#### Vice President of Sales & National Sales Director

- 25 years+ pharmaceutical experience each
- Extensive ADHD experience (Adderall, Adderall XR, Daytrana, Vyvanse, & Intuniv)
- Extensive experience building and leading sales forces

#### Zone Directors

- 15 years+ pharmaceutical experience each, including ADHD experience
- Extensive commercial backgrounds in sales, sales training, payer, and marketing

#### Regional Directors

- 8 RDs with previous ADHD experience
- Remaining RDs were promoted from within after success as sales representatives

#### Sales Representatives

- Average tenure at Supernus is ~4 years
- Low turnover rate (5.9% average over last 3 years)

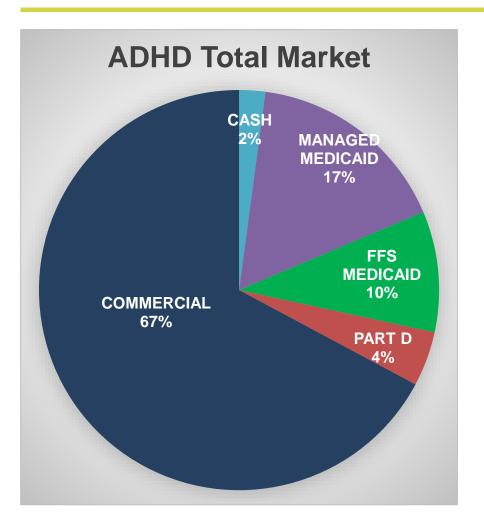


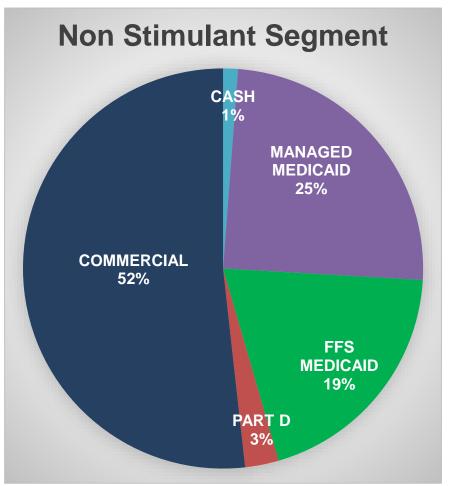
## SPN-812 Payer Landscape





### Payer Mix: ADHD Total Market vs. Non-Stimulant Segment







IQVIA
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### **U.S. Commercial And Medicaid Lives**

US Commercial Rx Population / Targeted Lives	Covered Lives (Mil)	Share of US Medicaid Lives
US Commercial Rx Population	186.6	100%
Top 15 National Accounts	152.6	81.8%
Top 12 Regional Accounts	11.9	6.4%
Total Targeted SPN-812 Lives	164.5	88.2%

US Medicaid Rx Population / Targeted Lives	Covered Lives (Mil)	Share of US Medicaid Lives
US Medicaid Rx Population	63.1	100%
Top 10 States	35.2	55.8%
11 – 30 <sup>th</sup> Ranked States	24.8	39.3%
Total Targeted SPN-812 Lives	60.0	95.1%

We will target 88% commercial Rx lives for SPN-812

We will target 95% Medicaid Rx lives for SPN-812

Source: Managed Markets Insight & Technology, LLC (March 2019 Data)

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### **Payer Perspectives**

- Payer surveys and advisory boards in 2017 and 2018 indicate that the ADHD market does not need or want another stimulant – but there is a need for an effective alternative to stimulants
- For SPN-812 specifically, payers are interested given that it is a New Chemical Entity and that it is a Novel Non-Stimulant
- Want to see data that supports a value proposition over existing options
- Physician and parent/patient demand, along with a responsible price, will drive market access with payers
  - Based on SPN-812 clinical profile and our past market access performance, we remain confident in our ability to create the market access needed for a successful launch

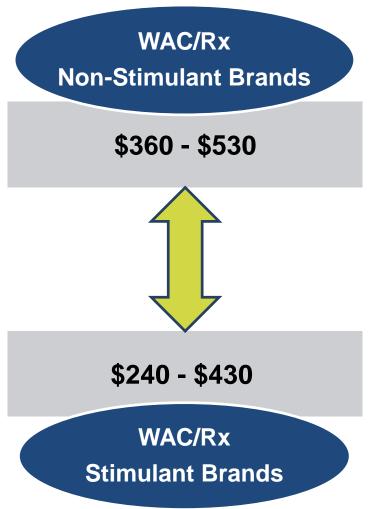


### **Upcoming Market Access Initiatives**





## **Current Pricing for ADHD Brands**





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<sup>\*</sup>Based on Jan 2019 Average WAC/Rx for branded products

## **SPN-812 Significant Market Opportunity**

	Percent	Estimated Prescriptions in Peak Year
ADHD Market Prescriptions		89 – 100 Million
	Peak Market Share	SPN-812 Potential Prescriptions
SPN-812 Peak Demand	5 – 10%	4.5 – 10.0 Million

Historical combined market share of Strattera/Intuniv prior to generics ~ 9%

Peak market share of Strattera in 2004 ~ 19%

Source: IQVIA NPA, Company Research and Estimates – Assumes peak at 5-7 years post launch Figures in the table above represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates



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## SPN-810: Impulsive Aggression (IA)



### Robert Findling, M.D.

Leonard Helen R. Professor of Child & Adolescent Psychiatry Director of Child & Adolescent Psychiatry, Johns Hopkins University VP of Psychiatric Services and Research, Kennedy Krieger Institute



## **Aggression**

- Definition: A forceful action or procedure resulting in an unprovoked attack on another or engaging in hostile, destructive, or injurious behavior. Webster's Ninth New Collegiate Dictionary (1989).
- Aggression as a concept is distinct from antisocial behavior, delinquency, conduct problems, disruptive behavior disorders, irritability, Oppositional Defiant Disorder, or Conduct Disorder.



### **Aggression Can Be Divided into Two Groups**

#### **Adaptive Aggression**

- "Appropriate"
- Serves identifiable goals
- Brain structure and / or function not impaired
- Does not require mental health research or treatment

#### **Maladaptive Aggression**

- "Excessive" or "Inappropriate"
- Does not serve identifiable goals
- Brain structure and / or function impaired
- May require psychiatric and pharmacological treatment



### Maladaptive Aggression Has Societal Impacts

- Occurs in 40% to 60% of all patients referred to child psychiatrists
- Predicts rehospitalization rates regardless of diagnosis in youths discharged from inpatient settings
- Associated with staff injury in residential care
- Associated with polypharmacy (multiple medications) in inpatient children and adolescents regardless of diagnosis or comorbidity
- Early onset (before age 10) predicts poor lifetime prognosis



## **Understanding Impulsive Aggression (IA)**

- IA is a subtype of Maladaptive Aggression
- Impulsivity can be defined neurobiologically
  - Short fuse that causes impairment in the context of neuropsychiatric illness
  - Lack of self-control results in harm to patient with impulse control issues
- Analogous to fever as a symptom of underlying medical / surgical disease



## **IA Occurs Across Multiple Disorders**

- ADHD
- Autism Spectrum Disorder
- Bipolar Disorder
- Oppositional Defiant Disorder
- Conduct Disorder
- Intermittent Explosive Disorder
- Disruptive MoodDysregulation Disorder
- Schizophrenia

- Alzheimer's Disease
- PTSD and Disorders of Traumatic Stress
- Substance Use Disorder
- Anxiety Disorders
- Psychosis
- Somatic neurological impairments
  - Traumatic Brain Injury
  - Encephalitis
  - Stroke
  - Epilepsy



#### Prevalence of IA

- Survey shows IA in approximately 30% of children with ADHD
  - 1092 patient chart review
  - 120 child and adolescent psychiatrists, 32 child neurologists, and 30 developmental and behavioral pediatricians
  - Nationwide sample
- ADHD prevalence ≈ 5–7% of children worldwide



## 2007 Benchmark Paper Defines Substantial Clinical and Public Health Concerns in IA

Consensus Report on Impulsive Aggression as a Symptom Across Diagnostic Categories in Child Psychiatry: Implications for Medication Studies

PETER S. JENSEN, M.D., ERIC A. YOUNGSTROM, Ph.D., HANS STEINER, M.D., ROBERT L. FINDLING, M.D., ROGER E. MEYER, M.D., RICHARD P. MALONE, M.D., GABRIELLE A. CARLSON, M.D., EMIL F. COCCARO, M.D., MICHAEL G. AMAN, Ph.D.

JAMES BLAIR, M.D., DONALD DOUGHERTY, Ph.D LAURIE FLYNN, B.A., EVELYN GREEN, B.A., KIMBER JANICE HUTCHINSON, M.D., TOM LAUGHREN, M.I DOUGLAS K. NOVINS, M.D., AND BENEDETT

#### **CONCLUSIONS:**

- Substantial public health concern
- Substantial clinical concern
- Identifiable and constitutes a key therapeutic target across multiple disorders
- Can be measured with sufficient precision that pharmacological studies are warranted
- Should be studied within well-defined clinical disorders such as ADHD, autism, bipolar disorder



# IA is a Significant Health Concern Requiring Pharmacological Intervention

- Clear distinction between IA and other forms of aggression
  - Occurs outside of expected social context or preceding event
  - Disproportionate to causes in frequency, intensity, duration, and / or severity
  - Prolonged and does not terminate readily
- Associated with substantial daily impairment in functioning with implications in public health
- Substantial need to develop specific tools and treatments for IA



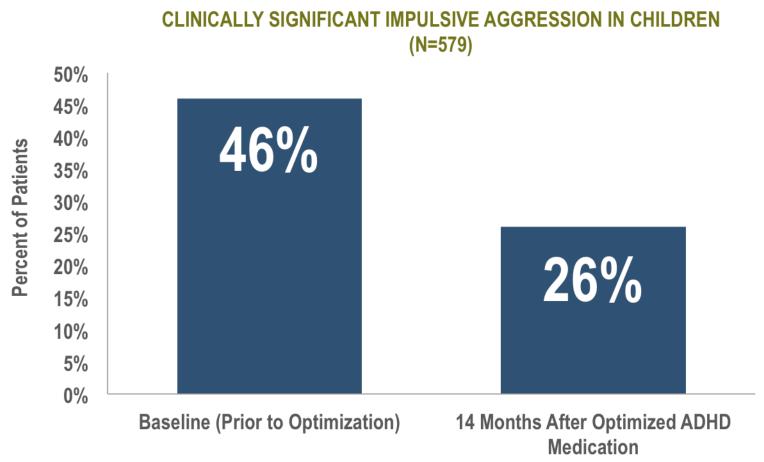
# Stimulant Optimization is First Step in Managing IA in ADHD

No FDA approved treatments for IA

Optimize ADHD Stimulant



## IA Symptoms Still Present After Optimized ADHD Treatment



MTA Cooperative Group, Arch Gen Psychiatry, 1999; 56:1073–1086.; Jensen et al, JAACP, 46:3, March 2007 © 2019 Supernus Pharmaceuticals, Inc. All Rights Reserved.



# Following Stimulant Optimization, Off-Label Agents are Used for Remaining Aggression

No FDA approved treatments for IA

Optimize ADHD Stimulant



#### Alpha-2 Agonist

- Intuniv (extended release guanfacine)
- Kapvay (extended release clonidine)

#### **Atypical Antipsychotics**

- Risperdal (risperidone)
- Abilify (aripiprazole)
- Zyprexa (olanzapine)
- Geodon (ziprasidone)
- Seroquel (quetiapine)

#### Other

- Depakote (valproic acid)
- Lithium



## **Unmet Needs Exist for Treatments Specific for IA**

No FDA approved treatments for IA

#### Optimize ADHD Stimulant



#### Alpha-2 Agonist

- Limited data in impulsive aggression
- Relatively benign safety profile: mild to moderate somnolence, headache, sedation

#### **Atypical Antipsychotics**

- · Effective for aggression
- Significant side effects include elevated prolactin levels, increased weight gain, extrapyramidal symptoms, metabolic changes, sedation

#### Other

 Limited data in aggressive population



## **SPN-810: Promising Candidate for IA Treatment**

- Originally marketed by Endo Pharmaceuticals as Moban<sup>®</sup> for the treatment of schizophrenia in 1974<sup>1</sup>
  - Marketing discontinued for commercial reasons in 2010
- Moban® dosing as high as 225 mg/day
- SPN-810 to be dosed ≤ 36 mg/day

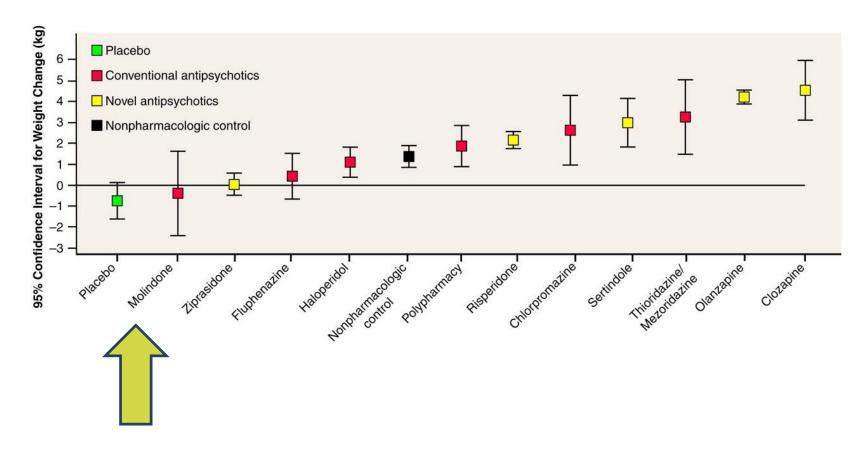


## SPN-810: Promising Candidate for IA Treatment

- Extended Release Molindone Hydrochloride
  - Potent D2 antagonist (efficacy)
  - Low H1 binding (tolerability; e.g. weight gain)
  - Low 5-HT2C (tolerability; e.g. weight gain)
- Anticipated to be first FDA approved product for Impulsive Aggression in children/adolescents with ADHD
- Potential differentiation includes less impact on:
  - Weight gain
  - Sedation rates
  - Prolactin levels
  - Extrapyramidal symptoms (EPS)



# Molindone Exhibited Least Weight Gain Compared to Other Antipsychotics



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Allison DB, et al. Am J Psychiatry. 1999;156(11):1686-1696.

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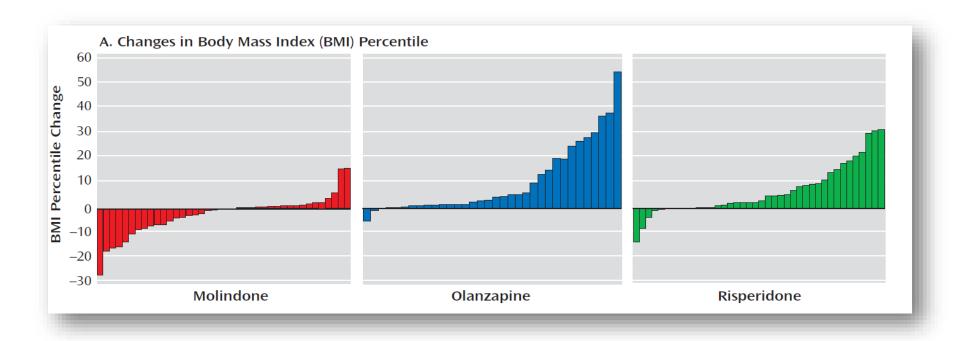
# TEOSS Study Demonstrated Molindone Safety Profile in Pediatric Population

 Evaluated 119 children (early onset schizophrenia and schizoaffective disorder)

Product	Dose Range (mg/day)	Mean Dose (mg/day)
Olanzapine	2.5 – 20	11
Risperidone	0.5 - 6	3
Molindone	10 – 140	60

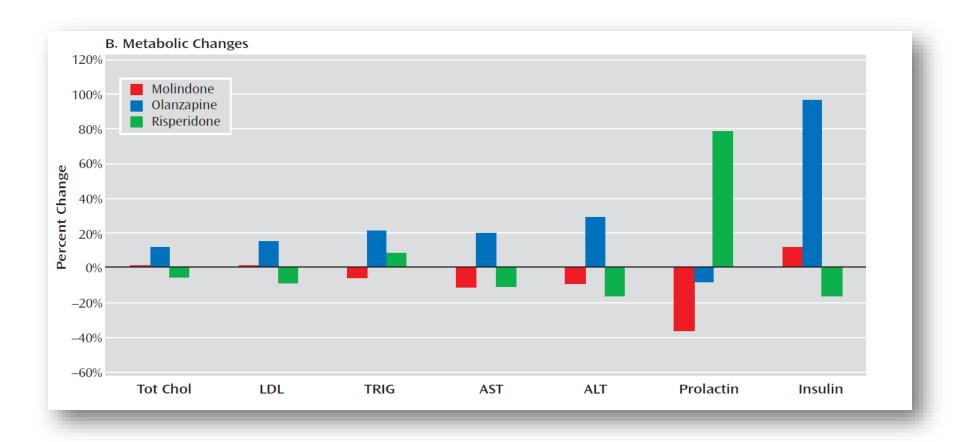


## Molindone Exhibited Less Weight Gain





## Molindone Showed Significantly Less Effect on Metabolism



Measures of Liver Function - AST: aspartate aminotransferase; ALT: alanine transaminase *Am J Psychiatry*. 2008 Nov;165(11):1420-31.





## **SPN-810: Promising Candidate for IA Treatment**

Optimize ADHD stimulant



**SPN-810** 

Alpha-2 agonist

Anti-epileptic

Atypical antipsychotics



## SPN-810: Development Program



### Stefan Schwabe, M.D., Ph.D.

Executive Vice President, Research and Development, Chief Medical Officer



#### **SPN-810: Mechanism of Action for IA Treatment**

- Extended Release Molindone Hydrochloride
- Potent D2 antagonist (efficacy)
  - But less potent than most antipsychotics
  - Infrequent extrapyramidal symptoms
  - Moderate prolactin elevation (shown in clinical trials)
- 5-HT2B antagonist
- No potency for 5-HT2A
  - Differs from atypical antipsychotics
- Lack of binding affinity to H1 and 5-HT2C
  - Less weight gain



#### **IA Indication**

- Granted Fast Track designation
  - Unmet medical need was affirmed
- Collaborated with FDA to develop indication statement
- Worked closely with the FDA to:
  - Develop the IA Diary to measure the primary endpoint
  - Develop the pivotal Phase III efficacy and safety studies



#### **SPN-810 Phase III Studies**

Study	Population	Primary Objective	Dose	No. of Subjects	Data Expected
P301	Pediatric (6-12 years)	Efficacy	Placebo 36mg	300+	2H 2019
P302	Pediatric (6-12 years)	Efficacy	Placebo 36mg	300	2H 2019
P503	Adolescents (12–17 years)	Efficacy	Placebo 36mg 54mg	300	2020
P304	Pediatric and Adolescents (6-17 years)	Safety	Flexible dose (OLE)	900	1H 2020

<sup>\*</sup>Primary Endpoint: Change in IA behavior frequency, OLE = Open Label Extension



### SPN-810 CHIME 301 and 302 Study Endpoints

#### **Primary Efficacy Endpoint**

Percentage change in frequency of IA behaviors per 7 days in the treatment period (titration + maintenance) relative to the baseline period

#### **Key Secondary Efficacy Endpoints**

- Clinical Global Impression-Improvement Scale (CGI-I)
- Clinical Global Impression-Severity Scale (CGI-S)



### SPN-810 Adolescent Study (P503) Endpoints

#### **Primary Efficacy Endpoint**

Percent change in the frequency of IA behaviors per 7 days in the treatment period (titration + maintenance) relative to the Baseline period.

#### **Key Secondary Efficacy Endpoints**

- CGI-S scale
- R-MOAS\* rating scale



<sup>\*</sup> Retrospective Modified Overt Aggression Scale;

## SPN-810 P304 Open Label Extension Safety Study

Patients Enrolled	#6 months	#12 months
431	234	142

- Average duration on study is 42.1 weeks (about 10.5 months)
- Achieved the goal of 100 subjects treated for 12 months
- Starting dose at 18 mg with majority of patients trending up to 36 mg
- Good retention and low discontinuations for adverse events (5%)



OLE = Open Label Extension

## SPN-810: Commercial Opportunity

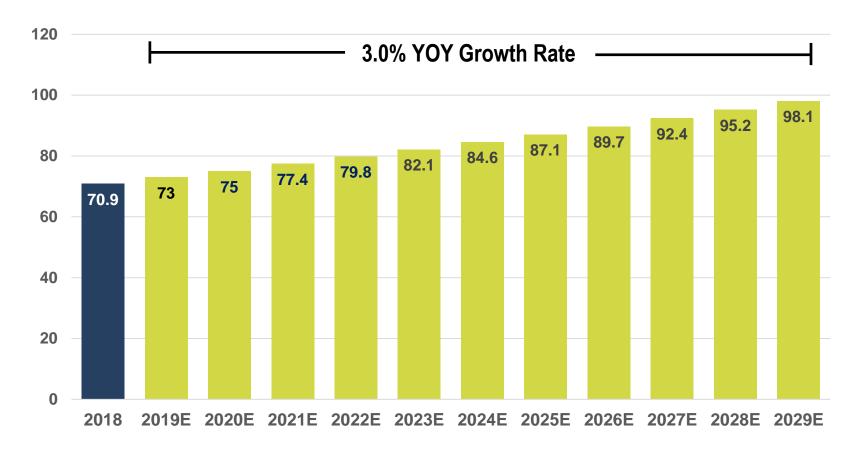


**Todd Horich Ph.D., MBA** 

Vice President, Marketing



## **ADHD Market Prescriptions Trending to 89 – 100M**

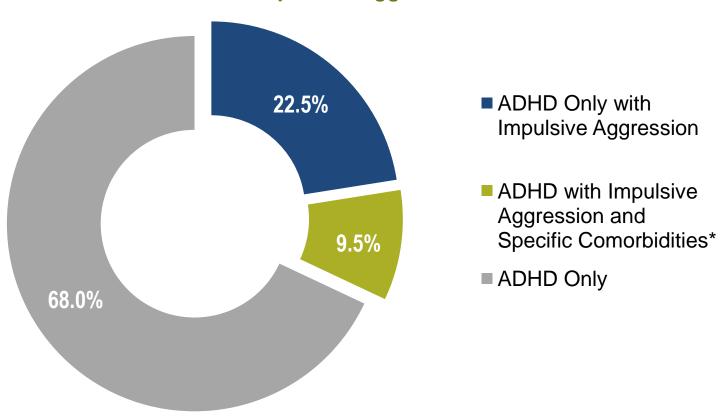


51% of TRxs are adult; 49% are pediatric/adolescent



#### Prevalence of IA in Addressable ADHD Market is 32%

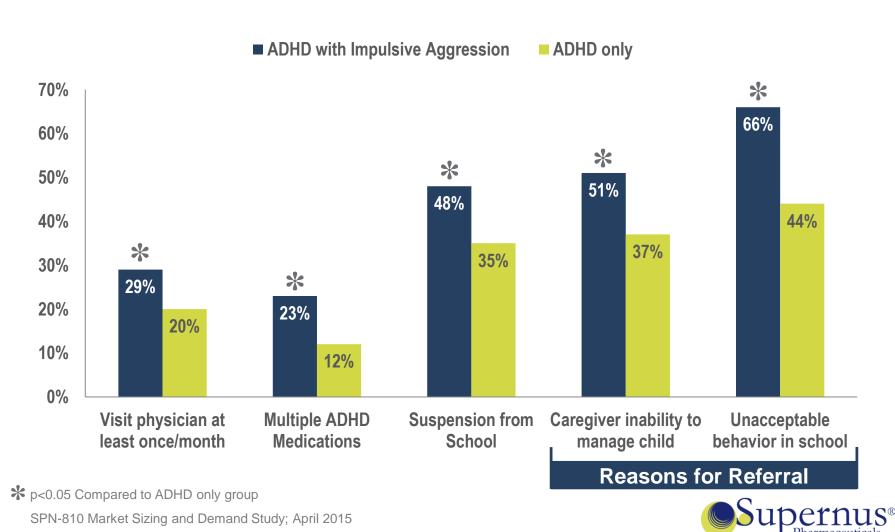
#### **Prevalence of Impulsive Aggression in Children**



SPN-810 Market Sizing and Demand Study; April 2015; \*Specific co-morbidities: autism, epilepsy, IQ<70, neurological disorders, bipolar disorder, schizophrenia



# IA in ADHD is a Significant Concern for Physicians, Parents and Caregivers



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### **Unmet Needs Exist for Treatments Specific for IA**

Optimize ADHD Stimulant

SPN-810

Alpha-2 Agonist

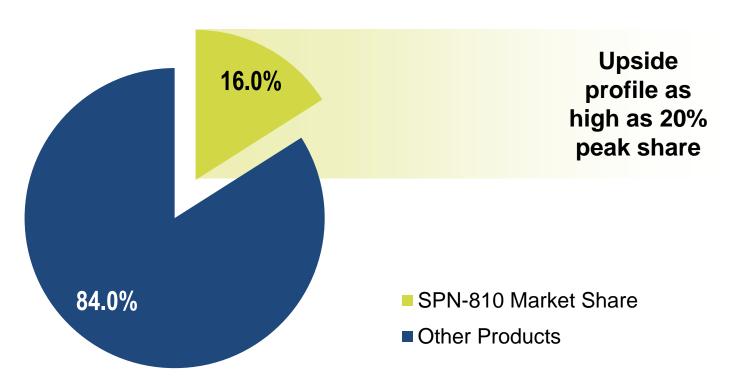
**Atypical Antipsychotics** 

Other



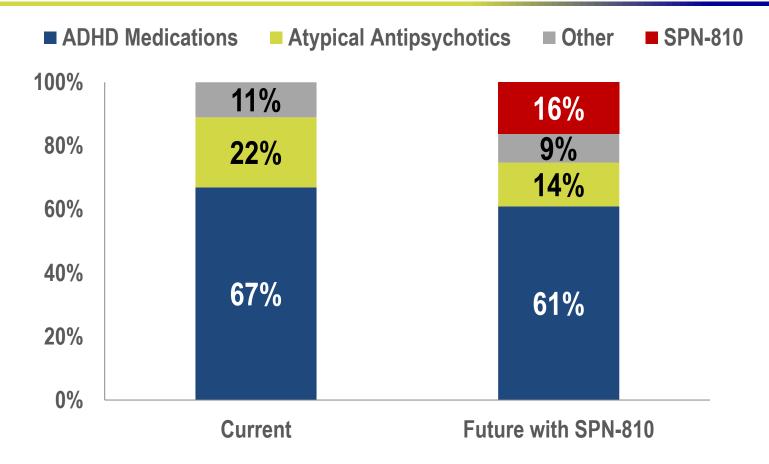
## Market Research Suggests 16-20% Market Share for SPN-810 in IA in ADHD

## Potential Market Share for SPN-810 in Children with Impulsive Aggression in ADHD





## Research Suggests Half of SPN-810 Prescriptions as Replacement for Existing Atypical Antipsychotics



Assumed coverage by Medicaid and by most Insurance plans as a Tier 3 brand Standard ADHD Medications included stimulants and alpha-2 agonists SPN-810 Market Sizing and Demand Study; April 2015

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## **SPN-810**Significant Market Opportunity

	Percent	Estimated Prescriptions in Peak Year
ADHD Market Prescriptions		92 - 103 Million
Child and Adolescent ADHD Prescriptions Child Psychiatrists, Child Neurologists, Psychiatrists, and Top Pediatrician Deciles		24 - 28 Million
Prevalence of IA	32%	9.0 Million
	Peak Market Share	SPN-810 Potential Prescriptions
SPN-810 Peak Demand	16 - 20%	1.4 - 1.8 Million

SPN-810 Market Sizing and Demand Study (April 2015); Assumes prevalence and demand from quantitative research are applicable to high ADHD pediatrician prescribers, and peak market share at 5–7 years post launch. Figures in the table above represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates



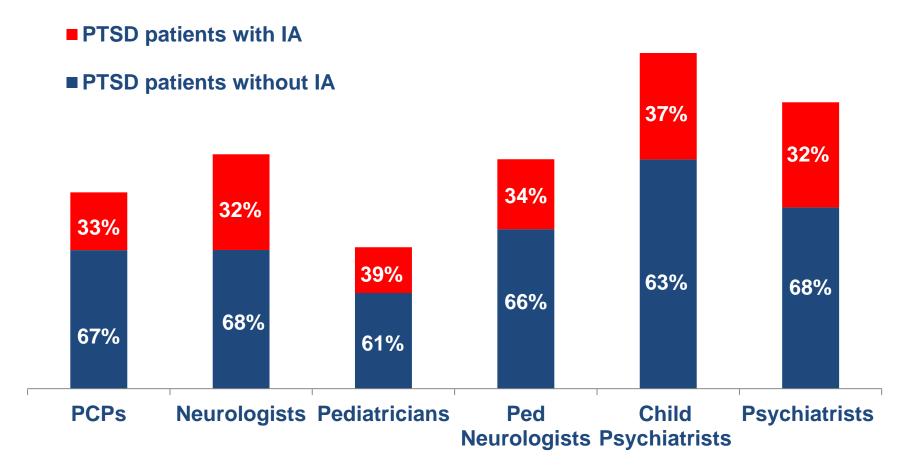
## **IA Occurs Across Multiple Disorders**

- ADHD
- PTSD and Disorders of Traumatic Stress
- Autism Spectrum Disorder
- Bipolar Disorder
- Oppositional Defiant Disorder
- Conduct Disorder
- Intermittent Explosive Disorder
- Disruptive MoodDysregulation Disorder

- Alzheimer's Disease
- Schizophrenia
- Substance Use Disorder
- Anxiety Disorders
- Psychosis
- Somatic neurological impairments
  - Traumatic Brain Injury
  - Encephalitis
  - Stroke
  - Epilepsy



## Prevalence of IA in PTSD Consistent Across Specialties in a Large Quantitative Survey



N = 201: PCPs (n=34), Neurologists (n=47), Pediatricians (n=29), PED Neurologists (n=22), Child Psychiatrists (n=20), Psychiatrists (n=49).



# IA/PTSD Stems From Various Traumas, Often Associated With Comorbid Psychiatric Conditions

#### Causes of PTSD



- Abuse (physical, emotional, sexual, verbal)
- Childhood abandonment / neglect
- Sexual assault
- Witness to trauma (domestic violence, murder)
- Combat / war-related
- Bullying
- Natural disasters
- Acts of terrorism
- Other life-threatening traumas (car accident)

## Common Comorbidities



- Depression
- Anxiety
- ADHD
- Substance abuse
- Conduct disorder
- Oppositional defiant disorder (ODD)

Supernus market research 8/16 N = 35; child and adult psychiatrists



#### Satisfaction With Current Products for IA/PTSD is Low

#### Need for Fewer Side Effects, Better Efficacy, and Approved Indication

#### **#1: Side Effects**

- Sedation, weight gain and metabolic effects are particular concerns
- EPS and tardive dyskinesia also worrisome, especially in children

#### #2: Efficacy

- Difficult to find the right combination of medications / seems 'hit or miss'
- Products sedate, and do not directly address IA

#### **#3: No FDA Approved Options**

- Makes it harder to convince patients to take medication
- Hinders medication approval process / requires prior authorization



## **IA Occurs Across Multiple Disorders**

- ADHD
- PTSD and Disorders of Traumatic Stress
- Autism Spectrum Disorder
- Bipolar Disorder
- Oppositional Defiant Disorder
- Conduct Disorder
- Intermittent Explosive Disorder
- Disruptive MoodDysregulation Disorder

- Alzheimer's Disease
- Schizophrenia
- Substance Use Disorder
- Anxiety Disorders
- Psychosis
- Somatic neurological impairments
  - Traumatic Brain Injury
  - Encephalitis
  - Stroke
  - Epilepsy



# FDA-Approved Product for IA in Autism Would Have a Large Impact On Use

% of Autism Patients Age 6-17 with IMPULSIVE AGGRESSION:

38%

(PSYCH avg. 45%, NEURO avg. 31%, PED avg. 30%).

- Important/useful for patient treatment and caregiver decision making
- More comfort for parents
- FDA approval means important clinical data in younger patients available

## Potential Significant use of SPN-810 for IA in autism due to FDA approval and potentially favorable SE/safety profile

SUPN IA/Autism Market Research Study 5/15
18 Qualitative individual depth interviews; 5 Autism KOLs, 7 Child Psychs, 3 Devel Peds, 3 Ped Neuros



#### **SPN-810**

#### **Novel Product Candidate for IA**

IA occurs across multiple disorders including ADHD, autism, bipolar disorder, PTSD



**Granted Fast Track Designation** 

1st

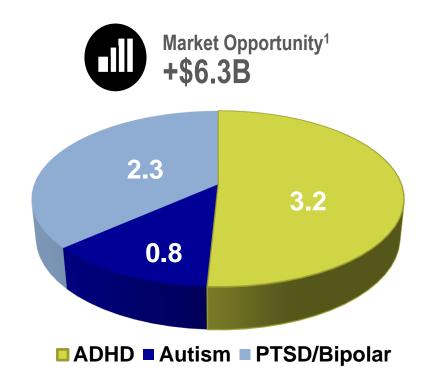
**Expected to be First Product Approved to Treat IA** 



**Building Strong IP with Expirations 2029-2033** 

2019

**Three Ongoing Phase III Trials** 



<sup>&</sup>lt;sup>1</sup> Initial indication in ADHD population with potential to expand into areas such as Autism and PTSD. CDC/US Census; IMS; Qualitative Opportunity Assessment Research 2014; \* Assumes quantitative research in ADHD is applicable to Autism, PTSD and Bipolar Disorder. Does not account for IA in other CNS areas. Company Research and Estimates

Above figures represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates



## SPN 604: Bipolar Disorder



## **Todd Horich Ph.D., MBA**

Vice President, Marketing



#### **SPN-604**

#### **Novel Product Candidate for Bipolar**

**50%** Use of Oxcarbazepine in Psychiatry

1st Expected to be Only Oxcarbazepine Product Approved to Treat Bipolar

2019 Phase 3 Trials Planned 2H 2019



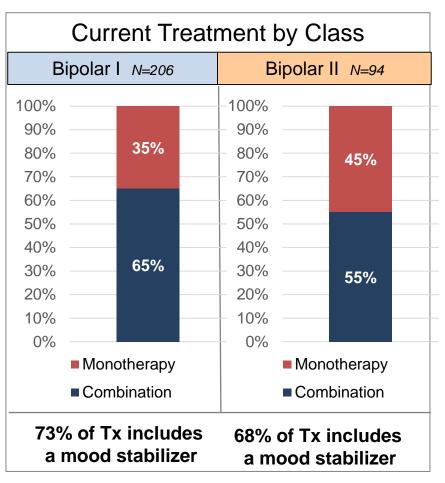
Class of Drugs	% of Prescriptions
Antiepileptics	34
Antipsychotics	29
SSRI's	15
SNRI's	6
Antimania	6
Other Antidepressants	6
Benzodiazepines	4
Total	100

Source: IQVIA 2016

SSRI = Selective serotonin reuptake inhibitor SNRI = Serotonin & norepinephrine reuptake inhibitor



## Majority of Treatment For Bipolar I and II Includes Use of Mood Stabilizers

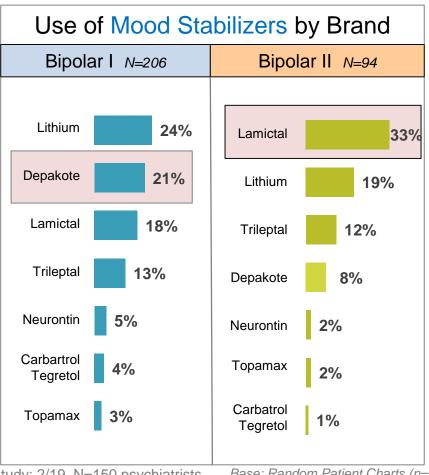


Supernus Bipolar Landscape Study; 2/19. N=150 psychiatrists © 2019 Supernus Pharmaceuticals, Inc. All Rights Reserved.

Base: Random Patient Charts (n=300) Trileptal Patient Charts (n=214)

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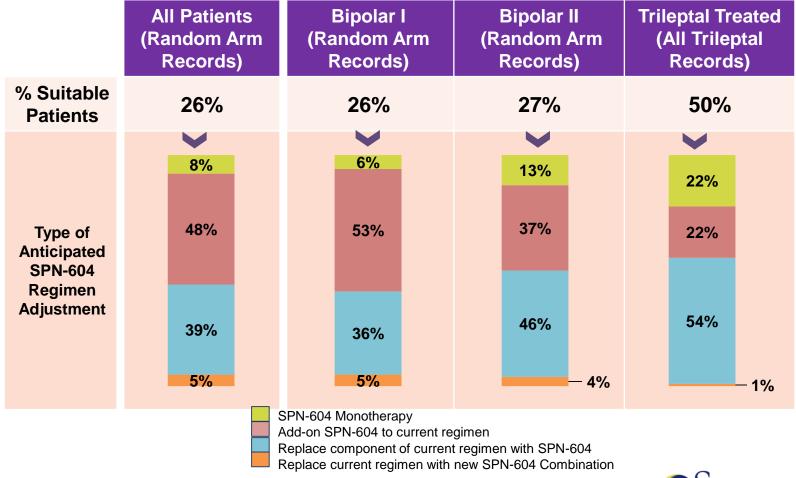
Depakote used most often after Lithium for Bipolar I, Lamictal is preferred in Bipolar II
Off-label Trileptal use is ~12% of patients, or 7% of total bipolar scripts



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# >25% of Bipolar Patients Considered Suitable for SPN-604 at their Last Treatment Change; 50% of Trileptal Patients are Candidates



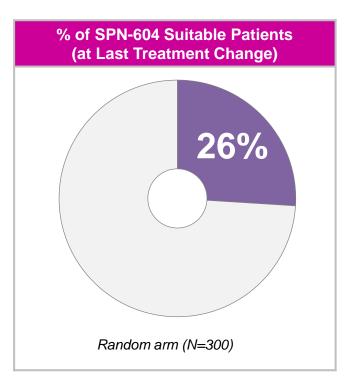


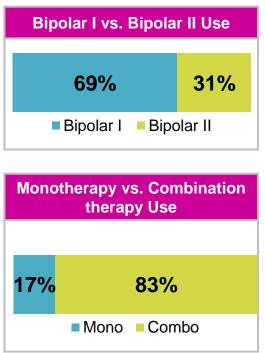
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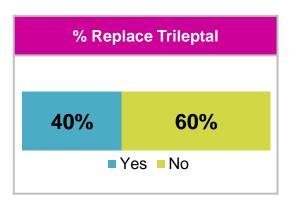


# SPN-604 Receptivity Anticipation of Future Use Based on Profile

SPN-604 considered suitable for 26% of patients (which accounts for use of atypical antipsychotics, mood stabilizers and antidepressants)







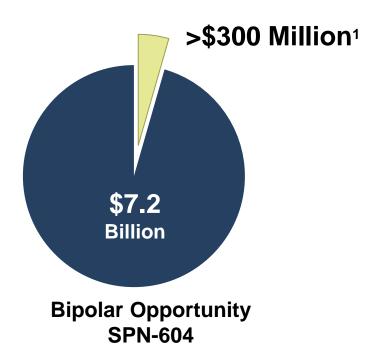
Supernus Bipolar Landscape Study; 2/19. N=150 psychiatrists



#### **SPN-604**

#### **Target Market Opportunity in Psychiatry of \$7.2 Billion**

#### Potential Peak Sales - SPN-604 >\$300 Million



<sup>1-</sup> Anti-epileptic drugs represent 34% of 53 million prescriptions for bipolar (IQVIA). Average net price per prescription of \$400. Peak share of ~5%. Above figures represent management's estimates that are subject to several factors that are beyond our control and actual results may be significantly different from our estimates

### SPN-604 Bipolar: Background

- Limited literature on controlled oxcarbazepine studies in bipolar disorder
- Literature review suggests that oxcarbazepine may have more efficacy in Bipolar I disorder in the treatment of mania, hypomania, impulsivity and irritability
- Review of IQVIA prescription data in the National Disease & Therapeutic Index (NDTI)
  - Oxcarbazepine is mostly used adjunctively in bipolar disorder; antipsychotics (55%), antidepressants (26%), lamotrigine (11%), lithium (8%)



### SPN-604 Bipolar: Background

- High prescriber interviews sponsored by Supernus:
  - Psychiatrists described oxcarbazepine as an effective treatment for reducing irritability and impulsivity
  - Oxcarbazepine was viewed as an effective treatment for prevention and reduction of hypomanic/ manic symptoms
  - Psychiatrists did not view oxcarbazepine as an effective treatment for depressive symptoms
  - Oxcarbazepine is primarily prescribed adjunctively in Bipolar I disorder



### SPN-604 Bipolar: Background

- Virtually all of psychiatrists interviewed treat bipolar disorder in an outpatient setting
- Patients presenting with manic-related symptoms are being referred to them after experiencing a manic episode (Bipolar I) managed in an in-patient setting

Two most common symptomatologies that would sway psychiatrists to either initiate, switch, or adjust Oxcarbazepine dosing

#### **Presentation of Irritability**

- Aggression
- Agitation
- Anger
- Violence

#### **Presentation of Impulsivity**

- Euphoria
- Hyperactivity
- Hyper sexuality
- Excessive involvement in pleasurable activities



### SPN-604 Bipolar: Clinical Development Plan

- Potential Indication: Acute Treatment of Manic and Mixed Episodes associated with Bipolar I
- Number of clinical studies required: Two positive studies
- Number of subjects: Roughly 360 subjects in Study 1 and 540 subjects in Study 2
- Dosing: TBD (may include one fixed and one flexible dose study)
- Duration of study: Six weeks for an adjunctive outpatient study and three weeks for a monotherapy inpatient study
- Initiation of study: 4Q 2019
- Completion of studies: Approximately 2 years for topline results



### **General Q&A**



## Vision



**Neurology Portfolio** 

>\$500 Million in Peak Revenue

**Strong R&D Capability** 

**Psychiatry Portfolio** 

Multi-Billion in Peak Revenue

**Corporate Development** 

