# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 13, 2022

# Supernus Pharmaceuticals, Inc.

(Exact name of registrant as specified in its charter)

Delaware 001-35518 20-2590184

(State or other jurisdiction of incorporation or organization) (Commission File Number)

9715 Key West Ave Rockville MD 20850

(Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (301) 838-2500

#### Not Applicable

(Former name or former address, if changed since last report.)

Name of each exchange on which registered

The Nasdaq Stock Market LLC

**Trading Symbol** 

SUPN

Securities registered pursuant to Section 12(b) of the Exchange Act

Title of each class

Common Stock, \$0.001 par value per share

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any ne or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

#### Item 2.02 Results of Operations and Financial Condition.

On April 13, 2022, Supernus Pharmaceuticals, Inc. ("Supernus" or the "Company") issued a press release regarding the filing of its annual report on Form 10-K for the fiscal year ended December 31, 2021, its financial results for the fourth quarter and full year ended December 31, 2021, and reiterating its previously announced financial guidance for fiscal year 2022. A copy of this press release is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

The information in this Item 2.02 (including Exhibit 99.1) is being "furnished" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, whether made before or after the date of this report, except as shall be expressly set forth by specific reference in such filing.

This Current Report on Form 8-K contains "forward-looking statements" that do not convey historical information, but relate to predicted or potential future events, such as statements of our plans, strategies and intentions. These statements can often be identified by the use of forward-looking terminology such as "believe," "expect," "intend," "may," "will," "should," or "anticipate" or similar terminology. All statements other than statements of historical facts included in this Current Report on Form 8-K are forward-looking statements. All forward-looking statements speak only as of the date of this Current Report on Form 8-K. Except for Supernus' ongoing obligations to disclose material information under the federal securities laws, Supernus undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In addition to the risks and uncertainties of ordinary business operations and conditions in the general economy and the markets in which Supernus competes, the forward-looking statements of Supernus contained in this Current Report on Form 8-K are also subject to various risks and uncertainties, including those set forth in Item 1A, "Risk Factors," in Supernus' Annual Report on Form 10-K for the fiscal year ended December 31, 2021, which the Company filed on April 13, 2022; and other risk factors set forth from time to time in the Company's filings with the Securities and Exchange Commission made pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended.

#### Item 9.01 Financial Statements and Exhibits\*.

(d) Exhibits

Exhibit 99.1 — Press Release Dated April 13, 2022 furnished as an Exhibit pursuant to Item 2.02 hereof.

Exhibit 104 — The cover page from this Current Report on Form 8-K, formatted in Inline XBRL.

\* The information furnished under Item 2.02 and Item 9.01 of this Current Report on Form 8-K, including the exhibits, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange act of 1934, as amended, or otherwise subject to liabilities under that section, nor shall it be deemed incorporated by reference in any registration statement or other filings of the Company under the Securities act of 1933, as amended, except as shall be set forth by specific reference in such filing.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SUPERNUS PHARMACEUTICALS, INC.

DATED: April 13, 2022 By: /s/ Timothy C. Dec

Timothy C. Dec

Senior Vice-President and Chief Financial Officer



# Supernus Reports Final Audited Fourth Quarter and Full Year 2021 Financial Results

- Annual Report on Form 10-K filed on April 13, 2022
- Reiterates full year 2022 financial guidance provided on February 28, 2022 and reiterated on April 4, 2022

**ROCKVILLE, Md., April 13, 2022** – Supernus Pharmaceuticals, Inc. (Nasdaq: SUPN), a biopharmaceutical company focused on developing and commercializing products for the treatment of central nervous system (CNS) diseases, today filed its Annual Report on Form 10-K and reported final audited financial results for the fourth quarter and full year ended December 31, 2021.

On February 28, 2022, the Company announced preliminary unaudited results for the fourth quarter and full year ended December 31, 2021. This press release updates and supersedes the press release issued on February 28, 2022 as a result of the filing of the Company's audited year-end financial statements.

In completing its year-end financial statements, one change relating to non-recurring acquisition-related costs associated with the acquisition of Adamas Pharmaceuticals, Inc. (Adamas) was made to the preliminary unaudited results. This change and the resulting final audited results are in the table below:

(\$ in millions)		Three Months Ended December 31, 2021			welve Months Ended December 31, 2021	
	Preliminary	Change	Final	Preliminary	Change	Final
Total revenues	N/A	_	\$159.1	\$579.8	_	\$579.8
Net product sales	\$155.0	_	\$155.0	\$567.5	_	\$567.5
Combined R&D and SG&A expenses	\$105.0 - \$110.0	\$15.6	\$122.8	\$377.0 - \$382.0	\$15.6	\$395.2
Amortization of intangible assets expense	\$11.0 - \$12.0	_	\$12.0	\$29.0 - \$30.0	_	\$30.0
Operating earnings	\$20.0 - \$25.0	\$(15.6)	\$6.1	\$100.0 - \$105.0	\$(15.6)	\$86.0

As compared to the preliminary unaudited results, combined R&D and SG&A expenses increased by approximately \$15.6 million and final operating earnings was reduced by that amount, in each case, for the three and twelve months ended December 31, 2021. The final audited results do not include any other changes from the 2021 preliminary unaudited information included in the February 28, 2022 press release. Detailed final audited results for the period ended December 31, 2021, can be found at the end of this release.

#### **Financial Results**

Key financial highlights include (dollars in millions):

(\$ in millions)	Three Months Ended December 31,			Twelve Months Ended December 31,				
	2021	2020	Change	2021	2020	Change		
Revenues	\$159.1	\$143.6	\$15.5	\$579.8	\$520.4	\$59.4		
Operating earnings	\$6.1	\$43.0	\$(36.9)	\$86.0	\$173.7	\$(87.7)		
Net earnings	\$2.4	\$30.8	\$(28.4)	\$53.4	\$127.0	\$(73.6)		

#### Full Year 2021 — GAAP to Non-GAAP Adjustments

An itemized reconciliation between operating earnings on a GAAP basis and operating earnings on a non-GAAP basis is as follows:

(\$ in millions)	Three Months Ended December 31, 2021	Twelve Months Ended December 31, 2021
Operating earnings - As Reported (GAAP)	\$6.1	\$86.0
Adjustments:		
Amortization of intangible assets	12.0	30.0
Share-based compensation	4.0	17.9
Contingent consideration	1.1	(6.5)
Acquisition-related costs	22.3	22.3
Other R&D	<u> </u>	15.0
Depreciation	0.7	2.6
Operating earnings - As Adjusted (non-GAAP)	\$46.2	\$167.3

Non-GAAP operating earnings adjust for non-cash items including share-based compensation expense, depreciation and amortization, and accretion of contingent consideration, and for non-recurring costs. Acquisition-related costs reflect non-recurring acquisition-related costs related to the Adamas acquisition. Other R&D reflects a non-cash expense related to the equity investment in Navitor due to the accounting impact of the March 2021 Navitor corporate restructuring. Included in the amortization of intangible assets is amortization of acquired intangible assets from the Adamas acquisition in November 2021.

#### Full Year 2022 Financial Guidance (GAAP)

The Company reiterates the full year 2022 financial guidance as set forth below:

	Amount (\$ in millions)
Total revenues (1)	\$640 - \$680
Combined R&D and SG&A expenses	\$460 - \$490
Operating earnings (2)	\$20 - \$40
Effective tax rate	25% - 28%

<sup>(1)</sup> Includes net product sales and royalty revenue.

# Full Year 2022 Financial Guidance — GAAP to Non-GAAP Adjustments

An itemized reconciliation between projected operating earnings on a GAAP basis and projected operating earnings on a non-GAAP basis is as follows:

	Amount (\$ in millions)
Operating earnings - GAAP	\$20 - <b>\$</b> 40
Adjustments:	
Amortization of intangible assets	\$80 - \$85
Share-based compensation	\$20 - \$25
Contingent consideration	\$8 - \$12
Depreciation	\$2 - \$3
Operating earnings - non-GAAP	\$130 - \$165

<sup>(2)</sup> Includes amortization of intangible assets and contingent consideration expense (gain).

#### **Non-GAAP Financial Information**

This press release contains a financial measure, non-GAAP operating earnings, which does not comply with United States generally accepted accounting principles (GAAP). The non-GAAP financial measure should be considered in addition to, not as a substitute for or in isolation from, or superior to measures prepared in accordance with GAAP. Non-GAAP operating earnings adjust for non-cash share-based compensation expense, depreciation and amortization, and accretion of contingent consideration, and for factors that are unusual, non-recurring or unpredictable, and exclude those costs, expenses, and other specified items presented in the reconciliation tables in this press release. We believe the use of non-GAAP operating earnings measure is useful supplemental information to investors regarding the Company's results of operations and assist management, analysts, and investors in evaluating the performance of the business. There are limitations associated with the use of non-GAAP financial measure. Including such measure may not be entirely comparable to similarly titled measures used by other companies, may not reflect all items of income and expense, as applicable, that affect our operations, potential differences among calculation methodologies, may differ from the non-GAAP information used by other companies, including peer companies, and therefore comparability may be limited. We mitigate these limitations by reconciling the non-GAAP financial measures to the most comparable GAAP financial measures. Investors are encouraged to review the reconciliation. The Company's 2022 financial guidance is also being provided on both a reported and a non-GAAP basis.

#### About Supernus Pharmaceuticals, Inc.

Supernus Pharmaceuticals is a biopharmaceutical company focused on developing and commercializing products for the treatment of central nervous system (CNS) diseases.

Our diverse neuroscience portfolio includes approved treatments for epilepsy, migraine, ADHD, hypomobility in PD, cervical dystonia, chronic sialorrhea, dyskinesia in PD patients receiving levodopa-based therapy, and drug-induced extrapyramidal reactions in adult patients. We are developing a broad range of novel CNS product candidates including new potential treatments for hypomobility in PD, epilepsy, depression, and other CNS disorders.

For more information, please visit www.supernus.com.

#### **Forward-Looking Statements**

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements do not convey historical information but relate to predicted or potential future events that are based upon management's current expectations. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. In addition to the factors mentioned in this press release, such risks and uncertainties include, but are not limited to, the Company's ability to sustain and increase its profitability; the Company's ability to raise sufficient capital to fully implement its corporate strategy; the implementation of the Company's corporate strategy; the Company's future financial performance and projected expenditures; the Company's ability to increase the number of prescriptions written for each of its products; the Company's ability to increase its net revenue; the Company's ability to commercialize its products including Qelbree; the Company's ability to enter into future collaborations with pharmaceutical companies and academic institutions or to obtain funding from government agencies; the Company's product research and development activities, including the timing and progress of the Company's clinical trials, and projected expenditures; the Company's ability to receive, and the timing of any receipt of, regulatory approvals to develop and commercialize the Company's product candidates including SPN-830; the Company's ability to protect its intellectual property and operate its business without infringing upon the intellectual property rights of others; the Company's expectations regarding federal, state and foreign regulatory requirements; the therapeutic benefits, effectiveness and safety of the Company's product candidates; the accuracy of the Company's estimates of the size and characteristics of the markets that may be addressed by its product candidates; the Company's ability to increase its manufacturing capabilities for its products and product candidates; the Company's projected markets and growth in markets; the Company's product formulations and patient needs and potential funding sources; the Company's staffing needs; the Company's ability to increase the number of prescriptions written for each of its products and the products of Adamas; the Company's ability to increase its net revenue from its products and the products of Adamas; and other risk factors set forth from time to time in the Company's filings with the Securities and Exchange Commission made pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended. The Company undertakes no obligation to update the information in this press release to reflect events or circumstances after the date hereof or to reflect the occurrence of anticipated or unanticipated events.

# Supernus Pharmaceuticals, Inc. Condensed Consolidated Balance Sheets (in thousands, except share data)

(in thousands, except snare data)	 December 31, 2021	Dec	eember 31, 2020
Assets			
Current assets			
Cash and cash equivalents	\$ 203,434	\$	288,640
Marketable securities	136,246		133,893
Accounts receivable, net	148,932		140,877
Inventories, net	85,959		48,325
Prepaid expenses and other current assets	27,019		18,682
Total current assets	601,590		630,417
Long term marketable securities	119,166		350,359
Property and equipment, net	16,955		37,824
Intangible assets, net	784,693		364,342
Goodwill	117,516		77,911
Other assets	49,232		43,249
Total assets	\$ 1,689,152	\$	1,504,102
Liabilities and stockholders' equity			
Current liabilities			
Accounts payable and accrued liabilities	\$ 117,683	\$	78,934
Accrued product returns and rebates	132,724		126,192
Contingent consideration, current portion	44,840		30,900
Other current liabilities	20,132		9,082
Total current liabilities	315,379		245,108
Convertible notes, net	379,252		361,751
Contingent consideration, long term	35,637		45,800
Operating lease liabilities, long term	41,298		28,579
Deferred income tax liabilities, net	85,355		35,215
Other liabilities	16,380		42,791
Total liabilities	873,301		759,244
Stockholders' equity			
Common stock, \$0.001 par value; 130,000,000 shares authorized; 53,256,094 and 52,868,482 shares issued and outstanding as of December 31, 2021 and December 31, 2020, respectively	53		53
Additional paid-in capital	434,337		409,332
Accumulated other comprehensive earnings, net of tax	1,539		8,975
Retained earnings	379,922		326,498
Total stockholders' equity	815,851		744,858
Total liabilities and stockholders' equity	\$ 1,689,152	\$	1,504,102

# Supernus Pharmaceuticals, Inc. Condensed Consolidated Statements of Earnings (in thousands, except share and per share data)

	Three Months Ended December 31,			Twelve Months Ended December 31,				
		2021		2020		2021		2020
Revenues								
Net product sales	\$	154,963	\$	140,743	\$	567,504	\$	509,350
Royalty revenue		4,087		2,814		12,271		11,047
Total revenues		159,050		143,557		579,775		520,397
Costs and expenses								
Cost of goods sold (a)		16,994		18,533		75,061		52,459
Research and development		21,078		17,938		90,467		75,961
Selling, general and administrative		101,735		56,500		304,759		200,677
Amortization of intangible assets		12,025		5,888		29,989		15,702
Contingent consideration (gain) expense		1,120		1,700		(6,530)		1,900
Total costs and expenses		152,952		100,559		493,746		346,699
Operating earnings		6,098		42,998		86,029		173,698
Other (expense) income								
Interest expense		(5,934)		(6,096)		(23,423)		(23,754)
Interest and other income, net		1,887		2,791		10,569		18,704
Total other expense		(4,047)		(3,305)		(12,854)		(5,050)
Earnings before income taxes		2,051		39,693		73,175		168,648
Income tax expense		(391)		8,925		19,751		41,698
Net earnings	\$	2,442	\$	30,768	\$	53,424	\$	126,950
Earnings per share								
Basic	\$	0.05	\$	0.58	\$	1.01	\$	2.41
Diluted	\$	0.04	\$	0.57	\$	0.98	\$	2.36
Weighted-average shares outstanding								
Basic		53,235,082		52,708,643		53,099,330		52,615,269
Diluted		54,528,826		53,747,118		54,356,744		53,689,743

<sup>(</sup>a) Excludes amortization of acquired intangible assets

#### **CONTACTS:**

Jack A. Khattar, President and CEO Timothy C. Dec, Senior Vice President and CFO Supernus Pharmaceuticals, Inc. Tel: (301) 838-2591

or

INVESTOR CONTACT:

Peter Vozzo ICR Westwicke Office: (443) 213-0505 Mobile: (443) 377-4767

Email: peter.vozzo@westwicke.com