

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): **May 8, 2018**

Supernus Pharmaceuticals, Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of
Incorporation)

001-35518

(Commission File Number)

20-2590184

(IRS Employer Identification No.)

1550 East Gude Drive, Rockville MD

(Address of principal executive offices)

20850

(Zip Code)

Registrant's telephone number, including area code: **(301) 838-2500**

Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On May 8, 2018, Supernus Pharmaceuticals, Inc. ("Supernus" or the "Company") issued a press release regarding its financial results for the first quarter ended March 31, 2018. A copy of this press release is furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

As previously announced, Supernus will host a conference call at 9:00 a.m. Eastern Time on Wednesday, May 9, 2018, to present the financial results. A live webcast will be available at www.supernus.com. The webcast will be archived on the Company's website for 60 days following the live call. Callers should dial in approximately 10 minutes prior to the start of the call. The phone number to join the conference call is +1 (877) 288-1043 (U.S. and Canada) or +1 (970) 315-0267 (international). The access code for the live call is 1568978.

The information in this Item 2.02 (including Exhibit 99.1) is being "furnished" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, whether made before or after the date of this report, except as shall be expressly set forth by specific reference in such filing.

This Current Report on Form 8-K contains "forward-looking statements" that do not convey historical information, but relate to predicted or potential future events, such as statements of our plans, strategies and intentions. These statements can often be identified by the use of forward-looking terminology such as "believe," "expect," "intend," "may," "will," "should," or "anticipate" or similar terminology. All statements other than statements of historical facts included in this Current Report on Form 8-K are forward-looking statements. All forward-looking statements speak only as of the date of this Current Report on Form 8-K. Except for Supernus' ongoing obligations to disclose material information under the federal securities laws, Supernus

undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In addition to the risks and uncertainties of ordinary business operations and conditions in the general economy and the markets in which Supernus competes, the forward-looking statements of Supernus contained in this Current Report on Form 8-K are also subject to various risks and uncertainties, including those set forth in Item 1A, "Risk Factors," in Supernus' Annual Report on Form 10-K for the fiscal year ended December 31, 2017, which the Company filed on March 1, 2018.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibit

The following document is furnished as an Exhibit pursuant to Item 2.02 hereof:

Exhibit 99.1 — Press Release Dated May 8, 2018.

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EXHIBIT INDEX

<u>Number</u>	<u>Description</u>	
99.1	Press Release Dated May 8, 2018.	Attached

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

SUPERNUS PHARMACEUTICALS, INC.

DATED: May 8, 2018

By: /s/ Gregory S. Patrick
Gregory S. Patrick
Vice-President and Chief Financial Officer

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**Supernus Announces First Quarter 2018 Financial Results and
Record Quarterly Revenue**

- Total revenue of \$90.4 million, a 57% increase over 2017
- Net product sales of \$89.1 million, a 58% increase over 2017
- Operating earnings of \$31.4 million, an 87% increase over 2017
- Diluted earnings per share (GAAP) of \$0.49, compared to \$0.19 in 2017

ROCKVILLE, Md., May 8, 2018 - Supernus Pharmaceuticals, Inc. (NASDAQ: SUPN), a specialty pharmaceutical company focused on developing and commercializing products for the treatment of central nervous system (CNS) diseases, today reported record financial results for the first quarter of 2018 and related Company developments.

Commercial Update

First quarter 2018 product prescriptions for Trokendi XR[®] and Oxtellar XR[®], as reported by IQVIA, totaled 200,878, a 49.2% increase over the first quarter of 2017.

	Prescriptions		Change %
	Q1 2018	Q1 2017	
Trokendi XR	164,160	101,544	61.7%
Oxtellar XR	36,718	33,100	10.9%
Total	200,878	134,644	49.2%

Source: IQVIA

Net product sales for the first quarter of 2018 were \$89.1 million, a 58.0% increase over \$56.4 million in the same period in the prior year.

	Net Product Sales (\$ in millions)		Change %
	Q1 2018	Q1 2017	
Trokendi XR	\$70.5	\$42.0	67.9%
Oxtellar XR	\$18.6	\$14.4	29.2%
Total	\$89.1	\$56.4	58.0%

“We delivered another strong quarter of growth in net product sales for both Trokendi XR and Oxtellar XR, driven by the strong underlying demand for both products,” said Jack Khattar, President and CEO of Supernus Pharmaceuticals. “We are executing well against our commercial strategy and continue to build on the momentum established last year.”

During April 2018, the U.S. Food and Drug Administration (FDA) accepted for review the Company’s efficacy supplement requesting expansion of the current indication for Oxtellar XR to include monotherapy treatment of partial seizures of epilepsy for adults and for children 6—17 years. Oxtellar XR is currently indicated as adjunctive therapy for treatment of partial seizures of epilepsy for adults and for children 6—17 years. A decision by the FDA on the Company’s supplement is expected by the end of December 2018.

Mr. Khattar added, “We are excited about this potential label expansion for Oxtellar XR and believe it will allow us to maximize the potential of the product in epilepsy.”

Progress of Product Pipeline

The Company continues to expect that data will be available from the Phase III programs for SPN-812 and SPN-810 by the first quarter of 2019.

- Overall enrollment in the four Phase III trials for SPN-812, a novel non-stimulant for the treatment of ADHD, is approximately 61% complete. The program consists of four three-arm, placebo-controlled trials; two of which are pediatric trials and two of which are adolescent trials.
- Enrollment continues in both Phase III trials (P301 and P302) for SPN-810, currently in development for Impulsive Aggression (IA) in pediatric patients who have ADHD. Enrollment in P301 and P302 is approximately 86% and 71% complete, respectively. In addition, the Company expects that a Phase III trial for SPN-810 treating IA in adolescents who have ADHD to start mid-2018.

Regarding Oxtellar XR, the investigator-sponsored trial in bipolar disorder is expected to complete enrollment by year end 2018.

Operating Expenses

Research and development expenses in the first quarter of 2018 were \$18.9 million, as compared to \$9.6 million in the same quarter last year. The increase was due primarily to the initiation of the four Phase III clinical trials for SPN-812 in the second half of 2017, as well as the open-label extension trial for

Selling, general and administrative expenses in the first quarter of 2018 were \$36.8 million, as compared to \$28.2 million in the same quarter last year. The increase was primarily due to the expansion of the salesforce by 40 salespeople who were fully deployed in the fourth quarter of 2017 and associated expenses. To a lesser extent, marketing programs to support the Company's commercial products grew year over year.

Operating Earnings and Earnings Per Share

Operating earnings in the first quarter of 2018 were \$31.4 million, an 87.0% increase over \$16.8 million in the same period the prior year. The improvement in operating earnings was primarily

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due to increased net product sales, partially offset by increased research and development expenses and selling, general and administrative expenses.

Net earnings (GAAP) in the first quarter of 2018 were \$26.4 million, as compared to \$10.3 million in the same period last year.

Diluted earnings per share (GAAP) were \$0.49 in the first quarter of 2018, compared to \$0.19 in the first quarter of 2017.

Weighted-average diluted common shares outstanding were approximately 53.8 million in the first quarter of 2018, as compared to approximately 52.8 million in the first quarter of 2017.

As of March 31, 2018, the Company had \$664.8 million in cash, cash equivalents, marketable securities and long term marketable securities, as compared to \$273.7 million at December 31, 2017. This increase includes net proceeds from the sale of \$402.5 million of convertible senior notes in March 2018, as well as \$27.1 million of cash from operations in the three months ended March 31, 2018.

Financial Guidance

For full year 2018, the Company reiterates its prior guidance for net product sales, research and development expenses, operating earnings, and effective tax rate as set forth below:

- Net product sales in the range of \$375 million to \$400 million.
- Research and development expenses of approximately \$80 million.
- Operating earnings in the range of \$125 million to \$135 million, including approximately \$7 million of licensing and non-cash royalty revenue.
- Effective tax rate of approximately 23% to 25%.

Conference Call Details

The Company will hold a conference call hosted by Jack Khattar, President and Chief Executive Officer, and Greg Patrick, Vice President and Chief Financial Officer, to discuss these results at 9:00 a.m. Eastern Time, on Wednesday, May 9, 2018. An accompanying webcast also will be provided.

Please refer to the information below for conference call dial-in information and webcast registration. Callers should dial in approximately 10 minutes prior to the start of the call.

Conference dial-in:	(877) 288-1043
International dial-in:	(970) 315-0267
Conference ID:	1568978
Conference Call Name:	Supernus Pharmaceuticals First Quarter 2018 Earnings Conference Call

Following the live call, a replay will be available on the Company's website, www.supernus.com, under "Investor Relations".

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About Supernus Pharmaceuticals, Inc.

Supernus Pharmaceuticals, Inc. is a specialty pharmaceutical company focused on developing and commercializing products for the treatment of central nervous system diseases. The Company currently markets Trokendi XR® (extended-release topiramate) for the prophylaxis of migraine and the treatment of epilepsy, and Oxtellar XR® (extended-release oxcarbazepine) for the treatment of epilepsy. The Company is also developing several product candidates to address large market opportunities in psychiatry, including SPN-810 for the treatment of Impulsive Aggression in ADHD patients and SPN-812 for the treatment of ADHD.

Forward-Looking Statements:

This press release includes forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements do not convey historical information, but relate to predicted or potential future events that are based upon management's current expectations. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those expressed or implied by such statements. In addition to the factors mentioned in this press release, such risks and uncertainties include, but are not limited to, the Company's ability to sustain and increase its profitability; the Company's ability to raise sufficient capital to fully implement its corporate strategy; the implementation of the Company's corporate strategy; the Company's future financial performance and projected expenditures; the Company's ability to increase the number of prescriptions written for

each of its products; the Company's ability to increase its net revenue; the Company's ability to enter into future collaborations with pharmaceutical companies and academic institutions or to obtain funding from government agencies; the Company's product research and development activities, including the timing and progress of the Company's clinical trials, and projected expenditures; the Company's ability to receive, and the timing of any receipt of, regulatory approvals to develop and commercialize the Company's product candidates; the Company's ability to protect its intellectual property and operate its business without infringing upon the intellectual property rights of others; the Company's expectations regarding federal, state and foreign regulatory requirements; the therapeutic benefits, effectiveness and safety of the Company's product candidates; the accuracy of the Company's estimates of the size and characteristics of the markets that may be addressed by its product candidates; the Company's ability to increase its manufacturing capabilities for its products and product candidates; the Company's projected markets and growth in markets; the Company's product formulations and patient needs and potential funding sources; the Company's staffing needs; and other risk factors set forth from time to time in the Company's filings with the Securities and Exchange Commission made pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended. The Company undertakes no obligation to update the information in this press release to reflect events or circumstances after the date hereof or to reflect the occurrence of anticipated or unanticipated events.

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Supernus Pharmaceuticals, Inc.
Consolidated Balance Sheets
(in thousands, except share amounts)

	<u>March 31,</u> <u>2018</u> (unaudited)	<u>December 31,</u> <u>2017</u>
Assets		
Current assets		
Cash and cash equivalents	\$ 444,140	\$ 100,304
Marketable securities	45,585	39,736
Accounts receivable, net	67,864	65,586
Inventories, net	19,075	16,304
Prepaid expenses and other current assets	6,582	6,521
Total current assets	<u>583,246</u>	<u>228,451</u>
Long term marketable securities	175,064	133,638
Property and equipment, net	5,003	5,124
Intangible assets, net	34,858	36,019
Other non-current assets	735	389
Deferred income taxes	26,254	20,843
Total assets	<u>\$ 825,160</u>	<u>\$ 424,464</u>
Liabilities and stockholders' equity		
Current liabilities		
Accounts payable	\$ 3,333	\$ 6,844
Accrued sales deductions	73,034	68,343
Accrued expenses	25,024	27,305
Income taxes payable	16,265	15,938
Non-recourse liability related to sale of future royalties, current portion	1,432	4,283
Deferred licensing revenue	—	287
Total current liabilities	<u>119,088</u>	<u>123,000</u>
Deferred licensing revenue, net of current portion	—	1,149
Convertible notes, net	318,225	—
Non-recourse liability related to sale of future royalties, long term	24,370	22,258
Other non-current liabilities	11,608	10,577
Total liabilities	<u>473,291</u>	<u>156,984</u>
Stockholders' equity		
Common stock, \$0.001 par value, 130,000,000 shares authorized at March 31, 2018 and December 31, 2017; 51,633,991 and 51,314,850 shares issued and outstanding at March 31, 2018 and December 31, 2017, respectively	52	51
Additional paid-in capital	352,257	294,999
Accumulated other comprehensive loss, net of tax	(2,291)	(747)
Retained earnings (accumulated deficit)	1,851	(26,823)
Total stockholders' equity	<u>351,869</u>	<u>267,480</u>
Total liabilities and stockholders' equity	<u>\$ 825,160</u>	<u>\$ 424,464</u>

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Supernus Pharmaceuticals, Inc.
Consolidated Statements of Earnings
(in thousands, except share and per share data)

	<u>Three Months Ended March 31,</u> <u>2018</u> (unaudited)	<u>2017</u>
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Revenue			
Net product sales		\$ 89,120	\$ 56,369
Royalty revenue		1,309	1,149
Licensing revenue		—	58
Total revenue		90,429	57,576
Costs and expenses			
Cost of product sales		3,278	2,949
Research and development		18,908	9,601
Selling, general and administrative		36,849	28,238
Total costs and expenses		59,035	40,788
Operating earnings		31,394	16,788
Other income (expense)			
Interest income		1,206	531
Interest expense		(717)	(90)
Interest expense-nonrecourse liability related to sale of future royalties		(701)	(959)
Changes in fair value of derivative liabilities		—	54
Loss on extinguishment of debt		—	(101)
Total other expense		(212)	(565)
Earnings before income taxes		31,182	16,223
Income tax expense		4,830	5,926
Net earnings		\$ 26,352	\$ 10,297
Earnings per share			
Basic		\$ 0.51	\$ 0.21
Diluted		\$ 0.49	\$ 0.19
Weighted-average number of common shares outstanding			
Basic		51,536,474	50,158,634
Diluted		53,788,346	52,764,442

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CONTACTS:

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